

NCRComputers
and TerminalsNCR Limited,
206 Marylebone Road, London NW1**PO group
to advise
on X25
interface**

A STUDY group has been formed by the Post Office to define customer interface requirements for attaching terminals to packet-switched networks using the international X25 standard interface.

The group will meet under the chairmanship of Pat Morrison, who is in charge of marketing packet-switched services at the Post Office.

It will have eight representatives of research and educational establishments, five from hardware manufacturers, one government representative, one representative from the software industry and six Post Office members.

Names of participants have yet to be announced. The Post Office has not yet decided to replace the Experimental Packet Switched Service, EPSS, with a permanent network, but any future network would conform to X25.

The work of the group will contribute towards the planned Post Office guide to attachment to X25 networks, such as the EEC's Euronet.

Readers wanting copies of the drafts, due in the first half of next year, should contact New Data Services, Data Communications Division, Post Office Telecommunications, Freeport, London EC2B 2TX.

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COMPUTER WEEKLY**Pioneer of computing tells of
Turing's four missing versions**

SPEAKING on home ground to an audience which included Prof M. V. Wilkes, Dr T. H. Flowers and "Doc" Coombes, Dr James Wilkinson delivered the fifth in the series of "Pioneers of Computing" lectures at the National Physical Laboratory last week.

Still a member of the Division of Numerical and Applied Computing, Dr Wilkinson joined NPL in May 1946 and immediately started work on what was to become Pilot Ace, one of Britain's earliest computers.

His time was initially divided 50/50 between working with Charles Goodwin and Leslie Fox in the Mathematics Division, and with Alan Turing who was then the only member of the high-speed computing section.

It had been accepted that a computer would be built, and when Wilkinson arrived at NPL he found Turing working

on the logical design of a machine which he called Version 5. According to Wilkinson, Turing was the worst of documentors and there was no trace of Versions 1 to 4.

However Turing had made up his mind about several things, including the fact that the machine would have a main memory of 8K words in the form of 200 mercury delay lines, each of which would store 32 words of 32 bits. These were referred to as "long tanks", while a number of temporary stores were referred to as "short tanks".

The machine was to work at a megacycle pulse repetition rate and input/output was to be by punched cards.

Nevertheless this machine was not to see the light of day, nor were six and seven, and in 1947 Turing, who had had disagreements with various people at NPL, left for a year's sabbatical at Cambridge.

It was not until work on a small machine known as the "Test Assembly" had been completed that a start was made on Pilot Ace late in 1948.

For much of 1949, which he described as "a most exciting but also arduous time" Wilkinson was heavily involved in wiring up the chassis as they were completed, and in debugging the computer which first worked on May 10, 1950. Despite "not having a terribly coherent philosophy behind it" Pilot Ace proved to be a more powerful machine than Wilkinson had at first imagined, largely because of its excellent facilities for floating point arithmetic.

In fact English Electric then became interested in Pilot Ace and subsequently produced an engineered version known as Deuce, over 30 of which were sold in the commercial market. Dr Wilkinson's lecture was delivered as part of the History



Dr James Wilkinson. "Turing was the worst of documentors."

of Computing project being undertaken by NPL in collaboration with the Science Museum. Cassettes containing the lectures and reminiscences of computer pioneers are being produced as part of the project, and the first set can already be obtained from the Science Museum.

**Dol plan to
aid small
companies'
automation**

A SUPPORT scheme which will help small manufacturing companies examine the viability of improving their efficiency by using computers in production management, has been introduced by the Department of Industry. The scheme is expected to encourage the growth of expertise in computer-aided production management among consultants.

Under the scheme manufacturers with up to 500 staff will be able to apply for a grant of up to £2,000 from the government to pay for a feasibility study carried out by a consultancy which is not connected with a computer manufacturer or with the client company. The consultancy pays back to money to the government. The scheme is to run for three years and between £300,000 and £400,000 has been earmarked for payments to consultants.

The scheme is being monitored by the British Production Control Group, a group of four engineering firms who are to provide the government's Data Protection Committee. Reports on the OECD Transborder Data Flow Conference, back page.

Kode chief
JOHN NEWMAN, who has resigned as managing director of General Automation to join Kode International (CW, September 22), is to take up the newly-created post of group executive in charge of Kode's capital equipment operations.

These comprise Kode Ltd and Kode Services, the two firms that handle manufacturing, marketing and servicing of Kode data entry and terminal equipment.

THE European operations of General Automation have been restructured with the aim of providing a more homogeneous service, particularly to GA's major multinational companies (CW, September 15).

The decision to reorganise was taken a year ago and in February, all sales forces except that of the UK were combined under Pedro Weinreb, who moved up from area sales manager for France, Italy, Scandinavia and Benelux to European sales director.

European marketing falls to Norman Chisman, who has moved to the new European headquarters at Aachen on West Germany's border with Belgium. Chisman was previously UK director of systems, and both he and Weinreb report to Walfrid Mildner, Vice-president Europe.

Newman has now decided to leave General Automation for a post with Kode International. "I am sorry to be leaving General Automation, but Kode made me an irresistible offer. I

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INFOREX

Briefing**IBM 3032,
3031 next week**

THE IBM 3032 and 3031 are expected to be announced next week. The 3032 is likely to cost about £1.7 million and offers 50 to 80% more power than a 370/158, while the 3031 is expected to cost about £300,000. First deliveries to customers are believed to be scheduled for late 1978.

Typical equivalent 370/158 and 148 prices are £1.2 million and £500,000 respectively.

BCS fees dispute

MEMBERS of the British Computer Society have been called to action to vote against two motions at the annual meeting. The motions, which propose a non-returnable membership application fee of £5 and a joining fee of up to £50, could have a profound effect on the BCS's future, says BCS member David Allan in a letter to Computer Weekly. Letters: page 12.

Privacy guidelines

RECOMMENDATIONS on legislation protecting personal data stored in computer systems will be published this week by the British Computer Society, the Computing Services Association and the Data Processing Management Association. The three bodies got together to work out guidelines for the government's Data Protection Committee. Reports on the OECD Transborder Data Flow Conference, back page.

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Spurned offer

THE anonymous offer to donate an IBM System 3 to the Labour Party about two years ago, is now believed to have come from Sir Eric Miller, the Rache property tycoon who was found shot dead last week. The offer was not taken up, and the party now has an ICL 2902/20 system.

Philips' launch

A FURTHER addition to the Philips line of workstation-oriented business computers is to be announced in Germany shortly. Called the P430, it will sit between the P410, announced last year, and the P440, launched at Hannover in April.

Showpiece

STAR attraction at this week's Racallex exhibition in Racal Hotel is a network management system based on the Intel 8080 and designed to maximise network uptime. Racal-Milgo says that for a network of 20 or more modems, the System-180 Network Diagnostic Controller costs an additional 20% over the price of the modems.

COMPUTER WEEKLY

Number 569

Thursday, September 29, 1977

Price 18p



A major attraction at Sicob was the Micral V computer in a suitcase from microprocessor systems specialist R2E. It will run off 12 or 24 volt car batteries.

Left-wing cloud over Sicob

**TIM PALMER REPORTS
FROM PARIS**

THE microprocessor vied with French politics as the main talking point at the 1977 Sicob exhibition in Paris, which closes tomorrow (September 30).

On the microprocessor front, the Intel 8080 and its software-compatible rival, the Zilog Z80, turned up in almost all the new equipment exhibited at the show, including the NCR 8100 office computers, R2E's Micral V computer in a suitcase, and the new Logabax LX1000 terminals

and LX2000 VRCs.

On the political front, the opening of the show by Prime Minister Raymond Barre was overshadowed by the machinations of the "Left Alliance" of Socialists and Communists. During the show, they announced the companies they intend to nationalise, including CIT-IB, Thomson, CGE and ITT — then promptly broke up in disarray, having failed to agree on the rest of a common programme.

The question everyone was asking was why IBM was not

Included on their shopping list.

NCR chose Sicob to unveil its new 8100 line of office computers, which has not yet even been announced in the US. The 8130 is an office computer running Cobol programs under an operating system compatible with the rest of the 8000 line, and the basic configuration includes 48Kbytes of memory, display, two or four floppy drives and a built-in printer.

The 8150 uses the same

● Turn to page 2

**Citibank's
New
World**

THE minicomputer revolution at Citibank has arrived in the UK with a programme to replace the IBM 370/135 mainframe at Citibank Financial Trust with a network based on twin Data General Nova 3D minicomputers.

The system, called New World, is being designed and applied by systems house Data Logic. It will give direct access from 80 offices throughout the UK to files to be built up on three 82K-byte disc drives attached to each of the Novas.

Citibank Financial Trust offers a full banking service both to individuals and companies, including mortgages, hire purchase, personal loans and leasing.

Each office will be equipped with at least one intelligent display terminal and printer developed specifically for the application by Data Logic.

Data Logic has developed a technique for fast record access from disc. Called Direct Access with Rollover, it is designed to make economic use of main memory. Data Logic has also had to design hierarchical access methods giving the system a high level of security.

Citibank is spending about £680,000 on the system, to be implemented in two stages.

£2.4m order

THE Littlewoods Organisation, which is one of Honeywell's biggest Level 66 mainframe users with £10 million-worth at its head office, has ordered 42 Level 6 minis worth £2.4 million. They will handle remote applications including printing, data entry and satellite processing within end user departments.

George 2 rules

Op Spot looks in profile at George 2

JCL OK

Programmer notes on Job Control Language

Adam's Whistle

Adam the computer joins an amazing competition, which includes all-male whistling, but no whistle's mother, Ched reports

Also

Computervision on the future
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Microprocessor news
Product News
CW five-a-side winners

APPOINTMENTS

PAGES 14-17 (Scott's Jobs), and 27-47

**Exxon joins the
battle of giants**

From Becky Barnes in Washington and Keith Jones in London

THE latest contender for a share of the potentially enormous market for electronic office equipment is the worldwide oil corporation, Exxon, which is soon to introduce a low-cost text editor to compete directly with IBM's memory typewriters.

Exxon, better known in Europe as Esso, is also weighing in against Xerox, and AT&T, the US telecommunications giant, for a share of this market.

The text editor, called the QYX, is being built by Qix of Lionville, Pennsylvania, a firm set up by Exxon Enterprises, a venture capital organisation established by Exxon as part of its

long-term diversification plans.

Exxon Enterprises already has major shares in about 10 computer equipment companies, including Quma and Zilog, which are supplying the daisy wheel printers and microprocessors around which QYX machines are configured.

Industry sources indicate that the QYX will sell for between £900 and £1,200 which will make it considerably cheaper than any existing word processing system.

The QYX will complement the word processing systems manufactured by an existing Exxon Enterprises affiliate, the Vydec

Corp of New Jersey. This manufactures the Editor system which comes with a full page VDU, floppy disc storage, optical character reading and communications facilities.

It is not clear yet if Vydec will sell the QYX in the US or Europe. But representatives of Vydec's subsidiaries and agents in Europe are meeting in Paris this week to discuss the possibility of selling it over here.

Meanwhile, US sources indicate that Exxon Enterprises is considering the acquisition of a division of Xerox to supply the essential end user marketing force.

The range of electronic office equipment from Exxon is made even more complete by the facsimile transmission kit built by another Exxon Enterprises affiliate, Qulp.

**Fortran processor
from Burroughs**

AS a follow-up to its Fortran-orientated "supercomputer", the Scientific Processor (CW, April 14), Burroughs has developed a modified version with reduced, but still impressive, Fortran performance, aimed at a wider market.

Known as the Attached Fortran Processor it is, like the Burroughs Scientific Processor, designed to work as a "back end" to a general-purpose Burroughs machine. The AFP can be attached to the B8700, B800, 7700 or 7800 and is expected to be announced in the

UK within a few weeks.

The processor has a speed of 1.5 million floating-point operations per second (Mflops). This compares with the 50 Mflops speed of the BSP, but is still faster than most general purpose machines. The price ranges from \$650,000 to \$2.8 million, depending on memory.

The target market, explained a spokesman at Burroughs Detroit office, was the user with some commercial processing, but frequent problems of the "number crunching" type.

COMPUTER WEEKLY'S INSIDE NEWS**Nichie on Dijkstra**

Professor Donald Nichie gives his Privateview on Professor Dijkstra's micro attack, and Iain Barr, who chaired the new notorious IFIP session at which Dijkstra spoke, comments in our Letters page. Pages 4 and 12

George 2 rules

Op Spot looks in profile at George 2

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**NEW THIS
WEEK
FUTUREVIEW**

Turn to page 18 and you can participate in a unique experiment that aims to give an insight into likely developments in computer technology and their impact on society.

Dr Christopher Evans has devised a Delphi poll which contains 21 questions about future developments. All you have to do is tick a box for each question which most closely correlates to the time you think the development will reach fruition.

The collective views of Computer Weekly will help to provide a map of our computer future.

This poll is the start of a new GW series, called Futureview, which will provide a platform in which science fiction writers, technologists, sociologists, etc can focus our eyes on tomorrow's computer world.

Turn to page 18

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COMPUTERVIEW

Take a trip in our Delphic Time Machine

THIS week you can take part in a unique experiment: trying to predict the future in the Computer Weekly Delphic poll.

On page 18 we have printed 21 statements about the likely course of computer technology and the social impact of these new developments.

The collective response of Computer Weekly's readers will help to provide a possible shape of computer things to come.

This Delphic poll also kicks off a new Computer Weekly series called Futureview. In this occasional series we will be looking at likely maps of the future through a variety of viewpoints, including science fiction writers, computer technologists and sociologists.

But why bother about the future, when there is so much to report about on what is happening today, next week, next month?

Computer Weekly believes that today's, and some of yesterday's, computer developments will have a major effect on the future, and that there should be national and international awareness that integrated industrial, social and political policies should be developed to take into account the perception of a future which includes the convergence of computer, communications and semiconductor technologies.

Last week's OECD conference on transnational data flows (see page 48) indicates that the importance of computer/communications convergence is being taken seriously.

At a national level, it is encouraging, albeit in a negative way, that computer science has this year escaped relatively lightly in the Science Research

Council cutbacks (see page 3). There is still, however, little indication that computers are being given the right priority in national planning policies.

The magazine Data Processing this month takes Computer Weekly to task for its "ranting" about the need to prepare society for the new information technologies.

"Why should such elevated matters concern the average data processing man to whom the good and powerful thing is still a glorified accounting machine and whose main worry is how to get the best possible deal from his continuous station-

ery supplier?" asks Data Processing, before answering that: "Most of the computer community is neither ready for, nor interested in, such action."

That view of the blinkered, nose-to-the-payroll millionaire DP person might be true of some people. Fortunately, there are many with a wider vision.

A vision that, while talking in the immediate day-to-day needs, also looks beyond, to see where our industry/profession is taking us.

Looking to the future is not an altruistic pastime for the computer community.

If the future is adequately anticipated, there will be an

unprecedented growth in the computer usage market.

And that growth will not be hindered by a neo-Luddite anti-computer uprising, which could well occur if the new information technologies are allowed to be implemented in a haphazard, unplanned way.

Futureview will not set out to solve the problems of the future. But, by providing a regular forum in which to examine the future, it may help to focus attention on the very real and important future issues which could determine the future prosperity of not just the computer industry, but society as a whole.

Ten years ago...

Computer Weekly September 28, 1967

NEW proposals for increasing the speed of applications in computers were presented by the Minister of Technology, Anthony Wedgwood Benn, when he opened the Datafair 67 at Southampton.

The Post Office's Nott was invited to set up and manage the £2 million real time system proposed by the end of Exotic and later control imports at Heathrow airport.

Alan reported that IBM 1440 with a 300000000 word capacity and its associated computer, the 6810 had its debut at the Business Efficiency Exhibition.

Louisiana planned a 10 million state database and a 100 million word capacity. The 6810 had its debut at the Business Efficiency Exhibition.

Creed launched a telephone both upper and lower characters and control a small high-speed speech.

UK firm scores world 'first' in TV sport

"THE most significant TV development for sports coverage since slow motion replay was introduced," was how American Broadcasting Corporation producer described a technique produced by British know-how.

Using the DPE 5000 developed by Quantel Ltd, of Cottenham, Cambridgeshire, ABC established a world "first" in television broadcasting on September 15. Quantel is part of the Mero Consultants group.

Used during the broadcast of the finals of the World Series Baseball, viewers were shown a computer controlled zoomed-up version of certain incidents. This version captures the incident in detail, no matter how small or insignificant it appears in the original shot.

Quantel's DPE 5000 is a 12in high rack unit which works by digitising a video signal, reconstituting it as required. This equipment is portable and enables other special effects

previously available only by means of post-production editing.

The DPE 5000 equipment used by ABC comprised prototype units loaned for the occasion. Production units have been ordered for later this year. The unit costs \$125,000 and negotiations between Quantel and other US networks and post-production agencies look like absorbing the whole of the company's production capacity for 1978.

Changes at the top in NCC

TWO senior appointments at the National Computing Centre have been announced following the promotion of Reg Boot to group director, two steps down from the director, David Firmberg; and of Geoffrey Hall to publications manager.

Boot, formerly data processing and communications manager, replaces Anthony Chander, who has gone to Inspec Data Systems, the National Enterprise Board's services company, as director of business development (CW, September 15).

Boot will oversee projects on privacy and security, database, communications, microprocessors, methods and filetab development. Most of these projects are being supported by the Department of Industry to the tune of £1.7 million over three years (CW, March 11).

Hall is transferring from the international division to head the publications division. Publications are one of the NCC's fastest growing activities and last year accounted for £92,000 of NCC income. G.E. Hall

Hall replaces John Humphries, who has become the managing director of AKI of Reading, Berkshire.

Computer projects escape SRC axe

COMPUTING research projects funded by the Science Research Council have a good chance of going ahead, despite severe cuts in the council's budget. For the SRC's annual report* shows that, while the nuclear physics budget is being cut by 8.5 per cent and the astronomy and geophysical budgets by 14 per cent a slight increase is planned for the engineering board, which controls computing projects.

The SRC's computing science committee has put up major projects involving a rethink of the fundamentals of programming and distributed computing (CW, April 28). Tony Bamford, head of the committee's secretariat, said the distributed computing project had already won the engineering board's approval, and would go before the full council next month, while a senior official had been put in charge of the programming project.

Bamford said that last year the computing science committee got £160,000 for the distributed computing project on top of its standard budget of £560,000. Grants totalling £35,000 were awarded to university researchers working in the distributed computing field.

Other moves on the computing front last year included the installation of a GEC 4070 and a Prime 300 as the first steps towards providing an interactive computing facility for engineering research (CW, November 4, 1976) and the installation of a second IBM 360/195 as a central facility (CW, August 12, 1976).

Elsewhere in the SRC things were more gloomy last year. The income of £127.7 million, of which £125.1 million came from the government, was down in real terms on the previous year, and this year's budget of £133 million is down again in real terms by 4 per cent.

The SRC chairman, Sir Sam Edwards, said, "From now on it's a very bleak picture. We can't plan as far ahead now as we did in happier days." And the annual report says that by the early

1980s the SRC will not be able to meet its responsibilities adequately.

Sir Sam retires at the end of this month after four years as chairman. His successor is Geoffrey Allen, professor of chemical technology at London's Imperial College. For the last year Professor Allen has been chairman of the SRC's engineering board.

*Report of the Science Research Council for the Year 1976-1977. 115 pp. £2.50. HMSO.

Ramis-IMS interface from Mathematica

AN interface between the Ramis information management system and IBM's IMS end DL/I database systems has been released by Ramis developers Mathematica, of New Jersey.

Such a capability has been eagerly awaited by a number of Ramis users already using IMS software, and the interface was developed primarily owing to user demand.

"Several users collaborated in drawing up the specifications," said Frank Flah, of Mathematica.

Ramis incorporates its own database capabilities, so IMS could be seen as a competitor, "but we don't come across many virgin installations," said Flah. "Most users already have considerable software, and if someone has a large investment in IMS, he will often want Ramis to accommodate this."

The interface can greatly simplify IMS access, Mathematica contends. A retrieval command is issued in the near-English Ramis non-procedural language, and the data is delivered back through Ramis' standard reporting utility. It can either be printed as a direct report, or input to programs for

further processing. The end user need not be aware of IMS procedures.

The structure of the IMS database must, of course, be initially described to Ramis, but once this has been done, a variety of applications may access the same database through the same description.

An important feature of the interface is that the conditions placed on the data items to be accessed are translated directly into IMS conditions, and only the data items satisfying these conditions are retrieved. Some competitive products for simplified IMS interfacing retrieve many more records and do the selection after retrieval.

Ramis already has an interface to Software AG's Adabas database management system, developed by a user. At least one user has implemented an interface to Cincom's Total; but, unlike the IMS and Adabas interfaces, this is not available through Mathematica.

The IMS interface is priced at £3,140, or £125 a month for 30 months. For orders placed before December 1, Mathematica is charging £2,300 or £90 per month.

United front

CONGRATULATIONS to the CSA, DPMA and BCS for their joint document on privacy (page 48).

It is refreshing to see leading representatives of the computer community putting aside their differences to create a united front.

When each of the organisations first presented their cases to the Data Protection Committee, it seemed that the computer community spoke with a multi-forked tongue.

As the DPC has little computer expertise itself, it appeared that the needs of the computer world could easily be ignored.

In his talk to the OECD conference in Vienna last week (page 48), Alan Benjamin, director-general of the CBA, based his paper on the tripartite agreement and received an enthusiastic response from all delegates.

Which just goes to show that unity can mean strength.

FOCUS

SELDOM has the gap between the academic and industrial worlds been wider. The current microprocessor debate highlights the disharmony.

While the DP industry has been welcoming new techniques and distributing resources in all directions, our respected seats of learning have only just begun to get the micro message. It does seem that they do not share similar micro vibes to the rest of us. Whether this is a fault of the manufacturers being dilatory in spreading the news, or the reluctance of the educators to look over their cloistered walls, is a moot point.

The worthy Dons are protesting that they were not consulted before industry let loose the micro multitudes. So yet again the academic world has been caught with its databases and mainframes well and truly exposed.

The recent seminar in Newcastle (CW, September 15) confirms the confusion. Most of those present were connected with universities and gave an overwhelming thumbs-down to the new microprocessing techniques.

While apparently minds have been engaged in interfacing binomial algorithms with AI-gol-based hierarchies, the more practical world of computing, as found in the everyday installation, has been pioneering new data trails.

However, much the worthy professors may berate the latest technology, mini/micros are now an accepted part of the contemporary scene.

Far from being a leap backward, as Professor Dijkstra bellaves, the latest techniques are light years away from the academics' no doubt more familiar world of Atlas and Maes Array processors.

The commercial success of organisations involved in micros should be more than sufficient to establish the role of the micro in the computer marketplace, with or without the blessings of those assembled at Newcastle.

It could well be that the date cycle has completely revolved. No longer are the universities setting the technological pace. New, exciting discoveries have moved from the technical workshops direct to the installation, by-passing in the process the analytical judgment of the universities. Research is now the prerogative of the suppliers of hardware and software.

In supporting the practical DP professional from the sidelines and

arrows of outraged reactionary fortunes, Computer Weekly deserves thanks of all DPMs.

Perhaps a few arrows should now be aimed at those responsible for the drift between the world of learning and practice. Communications seem to be rapidly deteriorating. Most professional DPMs share the belief that the average lecturer in computing would be quickly out of his depth should he stumble across a real live installation.

The standards which he has been preaching no doubt stem from the days of large mainframes. The carefully structured patterns of DP responsibilities have been blown off course (and chnrt) by the advent of modular techniques and user department power.

Unfortunately the remoteness

is accelerating. Nowhere is more apparent than in computer exam syllabuses.

The computer education industry has rightly been criticised for being out of touch reality. Now it seems courses will be out of sight.

It does seem to many of those responsible for practice, the division between theory and practice are the ones we need of DP lessons.

Meanwhile the teaching session should at least acknowledge the advent of the small microprocessors, as is known, depend largely on built into single chips.

Getting the respective off the shoulders of the micro and on the blackboard should be receiving attention.

INTERRUPT...

TIME was short. The trustee operator had been given the responsibility of decollating the morning's print-out while the rest of the team coped with a troublesome machine and workload.

Some time later, a rather dejected trainee operator emerged from the print room.

Not only had he decollated forms across the same address panel with the sharp edged cutter. But he had also decollated his tie.

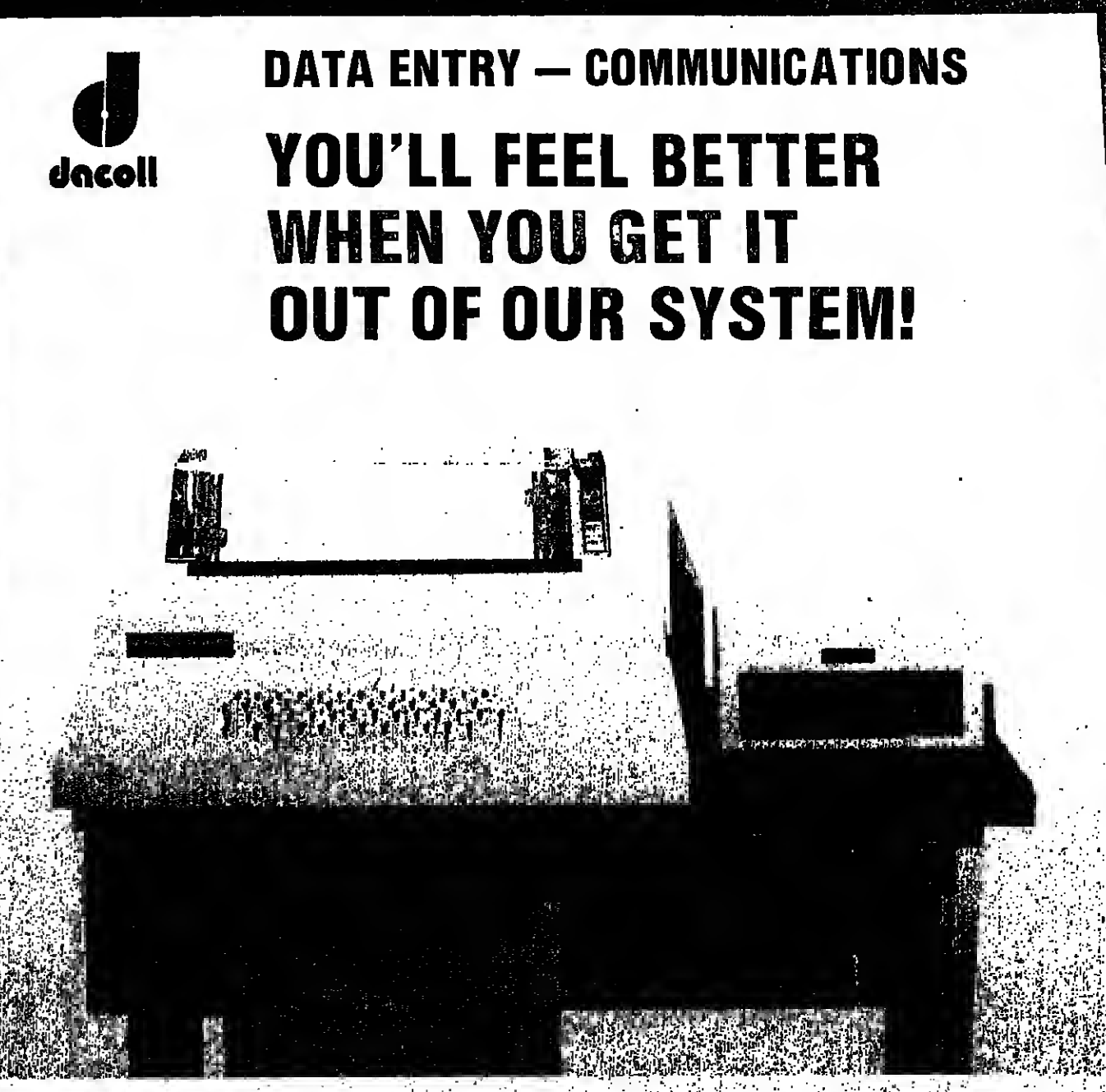
MORAL: Tying up the loose ends is a vital installation job.

Submitted by Frank, who receives our £5 Internet prize.

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Logical approach to whistling

CATCH a plane to Carson City, Nevada right now and you will be just in time for the world's first International Whistling Contest — and the opportunity to whistle along with a computer.

Dubbed a "whistle-off," the contest is the novel idea of that larger-than-life British expatriate, John Peers.

A former managing director of Allied Business Systems, Peers is now president of Logical Business Machines, Lomac, the Sunnyvale, California, firm that builds Adam, which Peers calls the world's first "no software" computer (CW, November 18, 1976).

Adopting the slogan "Pucker Power," the contest will be open to any individual, family or group who think they can whistle a tune without the aid of a mechanical contrivance. But in one of the 12

categories open to contestants, they will at least have the assistance of an electronic contrivance in the form of an Adam computer. Lomac has programmed an Adam to whistle the song "My Way," (I did it etc).

Soma of the other categories include family whistling, hymn whistling, all male whistling, senior citizen whistling (gasping not allowed), foreign language whistling (à la Italian gigolo), and whistling to a novel accompaniment (saw, bicycle pumps, etc).

Winners will be awarded suitably engraved giant working whistles.

Organized jointly by Lomac and the Carson City Chamber of Commerce the "whistle off" will take place from October 1/3 and the majority of entrants will be from all over the US.

How to relax...

One high powered businessman who is not highly strung or fretful is Brian Warrington, managing director of terminal manufacturer Anderson Jacobson. A devotee of Bach and Segovia, he says an hour's playing of the classical guitar is totally unwinding even after the most strenuous day. And it's much less energetic than jogging.



Getting your number

FOR those who believe that civilised life came to an end with the invention of the telephone, further incontrovertible evidence for their case comes, needless to say, from the home of the brave and land of the free.

A small company based in the steel and concrete of Fort Lauderdale, Florida, has come up with a computer-controlled automated dialler and recorded message player, which chooses your telephone number at random — end rings you up to tell you something you don't want to know.

It's great for the information supplier, since it can cost as little as a cent a call, which is much less than the cost of

having human fingers doing the dialling, or sending a letter. It appears that the originator, Digital Products Corp, has had inquiries from the UK — so don't be too sure it couldn't happen here.

One small redeeming feature: When you are summoned from the bath or your favourite TV programme to answer the computer, your response is recorded, and the computer is not yet programmed to delete the expletives.

If enough people tell the flandish device what it can do with its unalloyed information, perhaps the perpetrators will think again. Otherwise, it sounds like a good reason for having the phone taken out.

Story with a moral

OUR new Interrupt feature on page 2 has led to a large response from readers sending in their own modern Aesop's fables with a moral.

The following was sent by M. I. Lindsey of Newport, Gwent. Although it is not in the mainstream of Interrupt "real world" experiences, it deserves a special Downtime prize.

Mr Lindsey writes: Once upon a time there were two Roman. Chariot racers. There was much rivalry between the pair and all Rome was agog with which would win the forthcoming "Grand Prix".

At about that time rumours were rife about a new high technology chariot wheel. The first charioteer ignored the rumours, but the second followed the description and reporting in "Chariot Weekly" with great interest.

The new wheel turned out to be round whereas the old well-tried version was square. The second charioteer fitted and tested the new wheels.

Came the great day, the old square wheel veteran was left standing.

The moral of this story is "Read your Computer Weekly, and don't be left standing!"

Robin Webster reports on the Diebold-Europe conference

Electronic mail will launch office of future

ELECTRONIC mail will be a "launching vehicle for the office of the future" according to John Gilbert, director of management information services for the US Army Materiel Development and Readiness Command.

Speaking at the 39th conference organised by Diebold Research Program-Europe, last week, he described the facilities of electronic mail, concentrating on the Arpanet network in the US, and the services offered via it.

Main theme of the conference, at the Hotel Intercontinental, London, was "Office of the future and manpower productivity in ADP," and three areas in this field: the technology, the effect on productivity, and policies related to it.

"A whole range of services will be offered for the office of the future that we see coming," said Gilbert, "such as digitally stored graphics and telephone calls in electronic mailboxes."

Also, with the introduction of microprocessors, and home computers, he saw direct "personal computer to personal computer" transmission of messages. Present costs of a typical 1,000 word message on the Arpanet network was about \$2.5, making it already competitive with conventional methods when all office preparation costs are taken into account.

"But these costs will fall," he said. The disadvantage of present



John Gilbert, director of management information services for the US Army Materiel Development and Readiness Command. "A whole range of services will be offered for the office of the future that we see coming."

systems, such as the telephone, were that they had created the problem of the "missed telephone call."

"Somebody is trying to get you when you are not available, and they are not there when you try to get them."

"This problem is eliminated with electronic mailboxes, which can store messages with details of when it arrived and who sent it. There is no need to use the phone here, as you can make your reply for him to read at his leisure."

Electronic mail, however, goes beyond the simple technique of communicating a message between two individuals.

"Via the net other advanced facilities, such as spelling correctors, calendars, reminders, and directoria, are available," he said. "Whenever I type in a message now I immediately run a spelling correction, and so have cut down on my error rate. Under development now are other services such as co-ordinated calendars which, on request, work out the ideal day for a meeting of many individuals by searching their calendars."

One area in which the service has not been able to make much headway is in teleconferencing, he says. This is probably due to the fact that most conferences need to come to a conclusion in a fixed period of time and that a face-to-face meeting is sometimes required to sort out a misunderstanding. Where it did appear to help was in preparing delegates for the meeting by raising points that might have been overlooked.

Gilbert says that he now carries a portable Texas Instruments terminal with him most of the time, even when travelling, so that he can access the service wherever he is.

"I think of it as a mobile office," he said. "I find I can keep up-to-date on decisions, and this is a tremendous advantage. I also find that my travel habits

have altered. I used to travel at least once a month in the US, but this period is now about every six months."

Despite this, he says, he need to go to the office and disappear. It just means that more people that come to a system like this, the travelling will be needed."

Tennis system on trial

A COMPUTER controlled tennis system has been on trial this week in the tennis courts in Edinburgh.

The system, called Electronic Line-Cut, has been developed over seven years by Dr David Supran and his equipment manufacturing colleagues.

Cables linked to a minicomputer are laid just outside the tennis court's white lines on a tenth court. The tennis balls have woven into the cover. When a ball bounces just outside a white line the steel wires complete a circuit, sending a signal to a minicomputer.

The system works by lighting the umpire's console but showing him whether the ball was in or out, and also sending a signal to inform a player and spectator.

Supran says the system has already been tested by players, including Brian Jones and Mark Cox, and they were happy with it. Supran is now working on overcoming the problems of the system on grass courts, that it could be considered to Wimbledon.

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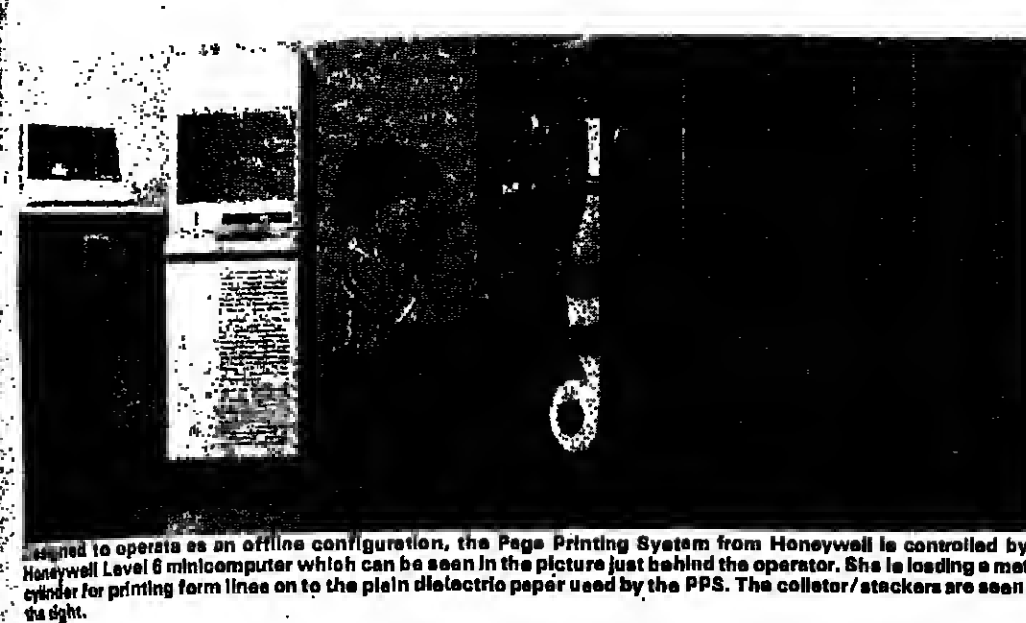
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Honeywell page printing system aimed at rivals' European customers

WITH the aim of gaining a solid foothold at its competitors' big customer sites in Europe, Honeywell has launched the Page Printing System, PPS. This runs at up to 18,000 lpm and operates offline, accepting magnetic tapes from any type of mainframe. IBM users interested in an alternative to the IBM 3800 electrographic printer are seen as the most important group of potential customers, although in the UK, ICL users are also being strongly wooed.

The PPS has been test marketed in the US for two years and was officially launched earlier this year. It was shown at the National Computer Conference in Dallas (CW, June 23), and Honeywell says it has installed 100 systems in the US to date.

The PPS differs from the IBM 3800 in several important respects, including the printing technology it employs, and the fact that it delivers individual pages. These can be cut to a specified length and can be stacked and collated in the same pass to produce multiple copies of a report, for example.

The whole process is controlled by a Honeywell Level 6 minicomputer which also handles page formatting and the direction of the print font. This can be one of several, because the PPS uses a 200 dots per inch matrix printing technique. The non-impact electrostatic process fuses electronic images on to dielectric paper, which then carries through liquid ink which adheres to the paper.

Honeywell will supply the special paper to customers in Europe at the moment, although independent sources are in the process of being approved. The paper will cost about £30 for a 3,500-foot roll.

Post Office union calls off 'blacking' action

ACTION by the London City branch of the Post Office Engineering Union to blacken the connection of privately-acquired data equipment to leased lines, has been called off following an agreement by the Post Office to offer 4800 bps modems in competition with private suppliers.

"We are more than willing to compete against any company in this field," H. P. Campbell, POEU London City branch secretary told Computer Weekly. "But we are not prepared to give away our market to anyone without at least a fair chance to compete."

Until the 4800 modem was introduced, the Post Office had 2400 service. But Europe then standardised on 4800 bps, and the Post Office was caught

unawares through no fault of its own. As there was no adequate British product, a development contract was given to Plessey, but it got very low priority. Plessey was given permission to supply a 4800 modem in the meantime, and overnight my members began to lose work: by the end of 1976 our share had fallen from 90 per cent to 80 per cent."

Campbell pointed out that, contrary to statements made by spokesmen at union headquarters, the dispute was official. He also emphasised that there had been no question of a strike over the issue.

"After waiting several months, we simply blacked all leased lines so as to push the Post Office into honouring the agreement they entered into with the POEU," he said.

Gray 1 for oil rig designs

LARGE scale structural analyses of plant oil rig designs will be one of the main applications for a Gray-1 parallel processor ordered by the US Bureau of United Computing Systems, of Kansas City.

Its UK subsidiary, London United Computing Services, which already has a time sharing link to UCS will provide UK customers with high speed access to the Gray-1.

OP SPOT

In response to a recent Op Spot article on the changing role of the operator, we publish this week some reflections by the chairman of the George 2 User Group. Further comments on changes caused by the use of operating systems would be welcomed.

"GEORGE 2 is the greatest thing since sliced bread, in that it is convenient, it does the job efficiently, and it saves a lot of work. Yet somehow, remembering the 'good old manual days,' it does not seem to have the flavour of a home baked loaf."

So says Ron Linton in response to the recent Op Spot article (CW, September 1), which discussed operating systems and the changing role of the operator.

In an interesting and informative letter, Linton, computer operations controller at Manchester Polytechnic, relates some of his experiences with ICL software.

According to Linton, both his operators and management were content with the manner in which the ICL 1902T was used. At that time no operating system was being used other than the basic manual executive.

He says, "Like many others, I loved the days when a quick-witted operator could make the machine stand on its head and sing, and regarded the apparent need for an operating system with some

'Greatest thing since sliced bread'

distrust. "A steady increase in the number of programs run per day, and a corresponding decrease in the time left over for coffee-breaks, TV reviews, etc, persuaded us to install George IS, and behold — the incidence of cramped fingers dropped, feel-up time increased, and morale rose."

George IS is a simple system which aims to replace the basic operator functions of loading, entering, and deleting programs. During the period in which this system was used the workload increased and a new solution had to be found — George 2.

"This operating system provides comprehensive facilities for storing operating instructions, in the form of macros, including a choice of action according to events occurring during the run of a program. It also provides spooling facilities

to off-line the use of slow peripherals, so that two or three programs can run in parallel with each other thinking that it is using the one and only printer or reader," says Linton. The operators soon became familiar with the new system. Instead of being basically involved with the mainframe, they became more concerned with getting the best out of George 2's capabilities.

"Unlike the rather despotic George 3, we found George 2 relatively easy to tweak, bend, and otherwise push into shape; we could not exactly make it stand on its head and sing, but it would bend over and hum when ordered. The operator's frustrated interests in juggling the mainframe were soon diverted to tuning George 2, and everyone was happy — especially the users, whose mean turnaround time was reduced considerably."

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MICHIE'S PRIVATEVIEW

The father
of all
the Dijkstras



"NOT my punch-up!" would be a natural attitude to adopt to the future following Dijkstra's assertion that microprocessors have put computing back by 20 years. Yet the Dijkstra philosophy has been the source of high-minded obstructionism since the dawn of intellectual history.

Let us start with the father of all the Dijkstras, the Greek philosopher Plato. Great intellect, strenuous aspiration, merciless principles and good taste in ceaseless inner war with soaring imagination — this learned man was a veritable aristocrat of the human soul. Perhaps the reader begins to recognise the portrait.

Aided with intellect was a self-righteousness of such stupendous dimensions that every topic was turned into an occasion for explaining to those present how confused, how ignorant, how downright grubby they all were. Invited to lecture at Syracuse by the Sicilian dictator Dionysius the Elder, Plato used the occasion for a sermon on the principles of abstract justice and their inconsistency with the institution of dictatorship. This was counter-productive enough to deprive him of any further hearing in that quarter (Herb Groesch and other human rights ego-trippers please note).

And what about Plato's attitude to hardware innovations? Things like microprocessors, let us say, or whatever was the equivalent in his time and context?

Two mathematicians, Eudoxus and Archytas, developed a device for machine-aided theorem-proving. When their audacious coup came to Plato's attention, his outburst was a five-star affair beside which Dijkstra's remark must be classified as a well-bred clearing of the throat. The indignity, the disgrace, that the pure objects of disembodied thought should be dragged down to base material implementation, and that colleagues should so forget themselves as to behave like mechanics!

It is not recorded by how many years Plato considered that mathematical science had been put back. It is known,

however, that his blast was a good deal more influential than Dijkstra's is likely to be. Plato's attack so destroyed the academic credit of the work and of machine-building in general that it had thenceforth to depend on military funding. But has computing ever helped real mathematics? Had not Plato, perhaps, half a point? Until last year maybe he had. But no-one can deny the place of the Four Colour Theorem in "real" mathematics, nor that it was subjected for a century to energetic attack without mechanical aids, and that these did not prevail. The problem finally yielded to an approach based on heavy-duty computing. In spite of pooh-poohing by a few mathematicians who have concluded in retrospect that the theorem was not at all that interesting anyway, most of those with whom I have talked rate it an early success in a growing assault on otherwise inaccessible levels of complexity.

The reductio ad absurdum for the elitist intellectual is to query his need for books. A book is a sort of external mechanical aid to the intellect — rather a passive one. Why should a true intellectual need any of that?

In his Phaedrus, Plato has Socrates tell a story about the Egyptian god Thoth, who goes to the god-king Thamus and says: "My Lord, I have invented this ingenious thing called writing, and it will improve both the wisdom and the memory of the Egyptians." Thamus replies that, on the contrary, writing is an inferior substitute for memory and understanding. Men will be led to think that wisdom resides in writings, whereas wisdom must be in the mind.

Such considerations did not inhibit Plato himself from the use of writing. But of course a thing is always different when we do it ourselves, for then we can be quite sure it is done right!

It is tempting, having dredged up a few jokes from a mis-spent youth, to leave the Platonic species of theoretician alone. But scientists of my description, including myself,

have suffered much. Let us not forget that it was the vindictive opposition of the academic super-snoobs at Princeton's Institute for Advanced Study that hounded the JOHNNIAC project out of their doors. The great von Neumann had to see his brain-child moved to the West Coast for completion.

I also do not forget the tale told me of early days in computational chemistry when one of the most illustrious of Britain's theoretical chemists bitterly harried early computing work on molecular orbitals. On what grounds? The Plato-Dijkstra grounds: "confused, ignorant, and... ah, well, one hates to say this, but one has a duty, ... grubby!"

That project fared better than that of Archytas and Eudoxus. What has been accomplished by the new computational methods, so chemists tell me, already dwarfs the brilliant individual contributions of the Platonic pioneers of theoretical chemistry.

The Platonic conceits, it must be conceded, are typically expressed in an artificially flamboyant public style. More humane and flexible intuitions are not uncommonly brought to bear in private. It would be grudging on my part not to allow early memories to add a drop of honey.

In 1980 Edinburgh received a visit from Dijkstra. As one of a large audience I sat and listened, spellbound by certain Delphic intonations which seemed to speak to him from the depths of Algol 60. Afterwards he insisted on knowing why I had with my own hands just completed a machine from 300 Swan Vestas matchboxes and a thousand or so coloured glass beads. Our discussion enabled me, computational fledgling that I was, to find courage to plunge along the path of metamorphosis from genetics to machine intelligence.

So you never can tell. The next thing to happen will be a treatise from Dijkstra on microprocessor design. What a fine enrichment for us all that will be!

Puzzler

TWO bricklayers, Bill and Fred, start work on a new site. Their first job is to build a series of standard walls, each containing the same number of bricks. After several weeks the foreman gets to know from experience that if the two men work independently Bill always takes five hours to build one of the walls, whereas Fred takes ten hours. He also notices that when Bill and Fred work together, ten fewer bricks than one would expect get laid per hour, due to occasional conversation between them.

One day the foreman wants a standard wall built in a hurry so he puts both men to work on it (although knowing that they will chat in the usual way). The job then takes exactly five hours. How many bricks does the wall contain?

Solution on page 10. Progress of such major projects as the US Department of Defence standard 'real' time language development are likely to be particularly interesting. The collected ideas of govern-

SOFTWARE FILE

US tribute to UK database expertise

THE value of UK expertise to the progress of database technology was underlined last week by John P. Rundell, one of Honeywell's US database experts.

In an interview with Computer Weekly, Rundell cited his respect for UK expertise as one of his chief reasons for making a brief visit to London last week, to deliver a paper to a database conference organised by On-line (CW, July 21).

"UK people are very knowledgeable in the database area, and this is evidenced by their large representation on Codasyl's database committee," he said.

Rundell is vice-chairman of Codasyl's database language task group, and a delegate to the Codasyl Cobol committee (previously known as the Programming Language Committee).

Rundell's Codasyl involvement has considerable relevance to his main activities within Honeywell. A systems programmer for database systems software, he is one of a team of four or five working on the development of Honeywell's IDS II database management system, which uses the Codasyl approach.

His particular concern is with the data management language and with closely connected aspects.

His London paper, entitled "The Simulation Technique as a Method of Schema/Subschema Mapping," showed some of the approaches he had employed to contribute to the main aim of the IDS II development — improved performance and reduced memory requirement.

A Codasyl database description includes a schema (a description of all the data in the database and its relationships) and several subschemas (descriptions of the view of the data by a particular set of users). One approach is to bring both these descriptions into memory when the database is being accessed.

If a data item is described by the schemas in a different way from that required by the subschemas, the conversion is performed at run-time, by reference to the two descriptions. IDS II employs a different approach, bringing in only the subschema and such schema features as are immediately relevant to the subschema, or are required for database integrity. The Honeywell system develops conversion subroutines at compile time. Hence, at run-time, it does not need to refer to the descriptions of the data item concerned. This clearly saves running time.

Deciding how much of the schema needs to be held is a difficult problem, said Rundell. IDS II uses a "simulation" technique, whereby it runs through a repertoire of the valid data management language functions which could be performed against the subschema. Any additional portions of the schema which are used in the execution of these commands is marked for inclusion at run-time.

If they are used, they can be weeded out at compilation time, rather than at run-time.

These innovations in IDS II represented a large change from the status of the original IDS.

Rundell agreed. IDS was originally defined within Onco Electric, before Codasyl began its database deliberations. Its Codasyl ideas had drawn heavily on IDS, but Codasyl concepts have matured and changed the seven years since then. IDS II release, IDS II caught up with Codasyl.

Most of the Codasyl changes had come about as the result of a practical experience of techniques, he said.

The relational approach to database, one of the techniques to Codasyl, is treated as relatively narrow. On the contrary, Rundell emphasised, the two approaches developed at about the same time. Codasyl ideas, however, gained far greater public acceptance. The relative effectiveness of the Codasyl approach was one of the biggest factors in its acceptance, Rundell maintained.

The quick gain of users for the Codasyl system was itself influential in permitting further growth, and a reputation of the Codasyl approach was enhanced by the formation of a committee to regulate its development. The relational approach still has equivalent body.

Development of the Forc Interface was one of the elements in Aberdeen's agreement to install a dual Honeywell IDS.

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EDITED BY STEPHEN BELL

Benelux outlet for UK firm

AN agency agreement concluded last week with a Dutch company expands the outlets for Compute Bridgend's range of software products, to include the Benelux countries. The agent is software house Coradale BV, of Amsterdam.

The UK company, based in London and Bridgend, Glamorgan, markets Setup, a source library maintenance product, Setcopy, to copy, print and interrogate files, Colvotec, to display and modify IBM Volume Table of Contents entries, and Cidloc, for Cobol documentation.

There is already one user of the company's products in Holland, but this sale was made before the agency was set up.

Informatics launch for DEC systems

THE first venture outside the IBM mainframe market by US software company Informatics was officially announced last week. The company has acknowledged the rapid growth of minicomputer-based distributed processing by releasing software to handle data entry and validation on a Digital Equipment PDP-11.

The product, Series IV, has already gained several users, including one with a 14-processor network. Series IV is also the first Informatics product to have been designed entirely in Europe. There are "three or four" installations in the US, said a spokesman, but

official US release is scheduled for next January.

Using pre-empted statements, Series IV allows the user to define the structure of records to be put on a file and the validation criteria for their various data fields.

Fields can be validated for character type, range and accordance with other mathematical formulae, and can be handled in isolation or in juxtaposition with other fields. As with an increasing number of online products, screen formats are designed directly on to the screen, without using forms. The software operates under DEC's RSX-11M operating system, and can handle eight screens and eight different applications concurrently. It would be simple to extend this

figure to 16, said Informatics.

The product was acquired from a Geneva company, Services Informatiques SA, and Informatics, at the same time, took on the company's two-man staff.

One of the first UK users of Series IV is the Computel bureau, which is offering it as a service.

LATEST aid for the increasing community of online programmers has emerged from Data-aid. The company has produced an interactive visual display-based text editing system, known as Verse, and aimed primarily at the editing of program source text. Verse runs on the ICL 2903 and 2904.

Survey package will save time on site

A CO-OPERATIVE effort between two consultancies has brought the general release of a software aid to surveyors. The Eclipse Survey Package, designed to run on the Wang 2200 desk top computer, was developed by Eclipse Computer Consultants. Lacking the resources for a full-scale marketing effort, Eclipse engaged Hill Price Davison.

The survey package interprets field observations and builds a model of a site, including ground levels, interpolated from obser-

vsions, and the locations of significant features on the site. This allows much of the work which previously had to be done on the site to be performed in the office. Features of the model can be amended, and diagrammatic output can be obtained on a flatbed plotter. The software will be sold as a package with a Wang 2200, and a plotter and cassette tape storage, as options. The minimal Wang system with the software is priced at £18,900.

Verse frees programmer from file chores

Despite some early doubts as to the cost-effectiveness of online programming, users are increasingly coming round to the view that the costs of the software and terminals are amply compensated by savings in programmer time and effort. An aid such as Verse makes a large contribution to these

savings, by freeing the programmer from file "house-keeping" chores, and allowing him or her to concentrate on error diagnosis and correction. The package carries an initial price of £1,000, and an annual charge of £150. Rental price is £57 a month. Dataaid is offering a month's free trial.

PROGRAMMER NOTES

Good JCL design

SEVERAL editions of Programmer Notes have commented on likes and dislikes in programming languages, and on programming techniques. But an important part of the programmer's work has, to date, been ignored: the preparation of job control language statements.

Most installations nowadays have a sophisticated enough operating system and complicated enough applications to necessitate complex JCL. Although composing a complex job-control string can be almost as error-prone as a small program, problems of JCL programming do not seem to have been tackled by any of the multitude of sources which advise on programming languages.

A great many programmers complain that JCLs are badly designed; abbreviated commands and strings of unidentified operands in inflexible format make programming difficult, and error diagnosis leaves much to be desired. Widely used programming

languages are few in number, and most of them are reasonably portable. Standards and portability in the JCL arena are still almost non-existent. The languages vary widely, even between different operating systems on the same machine.

Do many of our readers feel strongly about the shortcomings of JCLs, or do you accept them as an inevitable drawback in a minor area of your job? What do you see as the worst failings which could be corrected?

To complement the frequent programming advice in Programmer Notes perhaps some of our readers can offer some hints on designing good JCL for production runs.

An immediate problem is the responsibility for this job. Is it performed by the programmers, the operators, or the two in co-operation? The function would certainly seem to require some liaison, to ensure that the system's practical behaviour is suited to the operating environment (CW, September 5).

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Munich date for joint conference

THE successful joint European/US software management conference, held last year in Washington, and earlier this year in London (CW, March 24), is to be repeated in an updated form, in Munich.

Scheduled for November 14-15, the conference includes most of the same speakers as at the first event, giving addresses with the same titles, but developments in the interim will give the content a substantially new flavour.

Progress of such major projects as the US Department of Defence standard 'real' time language development are likely to be particularly interesting. The collected ideas of govern-

ment bodies, international organisations such as NATO and large industrial users on techniques for development of large projects should, however, prove of general value.

The conference is sponsored jointly by the American Institute of Aeronautics and Astronautics, and its German equivalent, the Deutsche Gesellschaft für Luft- und Raumfahrt.

Fee for the conference is \$250 (£145), or \$230 (£133) for members of sponsoring organisations and government and university staff. Application in the UK should be made through State of the Art Ltd, John Carpenter House, John Carpenter Street, London EC4A.

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The Liveware Saga

by Don

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PEOPLE

Two board appointments at IBM(UK)

APPOINTED to the board of IBM (UK) Laboratories, a subsidiary of IBM (UK) Holdings is David Cuzner who has also been appointed Hursley Laboratory director of the team associated with the laboratory at Hursley, near Winchester, since 1981 where until 1986 he worked on the development of the IBM System/360 Model 40 and Model 44 computers.

After an assignment at IBM's Kingston (US) laboratory in 72-73, he returned to Hursley as manager of development and technical services, and was subsequently appointed laboratory manager in 1976.

A further appointment announced to the board of IBM (UK) Rentals, another subsidiary of IBM (UK) Holdings is that of Tony Cleaver. He was appointed director of the data processing division in June 1977.

Cleaver joined IBM's education department in 1962. In 1974, he became finance district manager, and subsequently was appointed DP sales manager in 1976.



Cuzner Cleaver

University Computing has appointed Thomas J. Ericsson as chief accountant. After a degree in engineering and business studies, he joined a firm of chartered accountants in Birmingham to complete his articleship and qualified as a chartered accountant.

Andrew Reelids, group accountant of Macfarlane Group (Climax) Ltd of Glasgow has now been appointed financial director of the company.

NCR Corp has appointed Manuel Garcia as a senior vice president. He will be assigned initially in the company's worldwide marketing operations. Garcia was formerly a vice president and group executive of the Burroughs Corp.

Quadrant Computer Services Group based at Altrincham, near Manchester has made the following appointments within the group:

Bob Trevor becomes regional manager from being manager of commercial applications group. Bob Jacques becomes regional marketing manager and previously worked for various clients of the group. Roy Riley, having been a project manager, becomes manager of commercial applications group. And Hywel Roberts, having successfully worked on-site for Quadrant clients, has been appointed manager first time user group.



Garcia Trevor Jacques Riley Roberts

CCC names five

A number of appointments have been made by Central Computing Consultants. Stella Mitchell has been appointed manager at Kingston-upon-Thames office. She used to be a branch manager with ICL. David L. Young has been appointed a partner in Jupiter Appointments. He has joined CCC as DP recruitment consultant. Clive Hafftrap who used to be with Vickers Automated Systems Division has been appointed office manager at Mayfair office. Graham Riddell, sales executive with British Olivetti, has been appointed as a consultant also at the Mayfair office.

Also appointed at the company's Amsterdam office as a consultant is Andy Ellis. He was previously with Span Computer Consultants.



AMONG the sponsors of the first "Young Engineer for Britain" competition was consultancy SPL International. Competitors were required to manufacture innovative and commercially viable devices.

Our picture shows SPL director David Rodway presenting prizes to Roger Curry (18), of Co Durham (left), who made a high-voltage generator, and Stuart McArthur (18), of Aylesbury (centre), whose entry was a light and heat control system for an aviary.

DIARY

SEPTEMBER 29 Annual dinner, O. A. Fisher, guest of honour. BCS Advanced Programming Specialist Group. Tickets £5.00 from Prof P. J. H. King, 10 Dover Street, London WC1, 19.30.

PL/I in a CMS environment. Tony Smith, BCS PL/I Specialist Group, LSE, London WC2, 17.30.

OCTOBER 4 BCS computing present and future. CEC, Kent branch. St George Hotel, Chatham, 18.30.

Introduction to the Winter School. A historical view of processor development. Peter Ford, O. R. N. Ibbett, BCS Northern branch, 71 Main Lecture Theatre, University of Nottingham, 19.00.

The minicomputer and its impact on commercial DP. Martin Healey, BCS First Time User Group, Staff House, University of Birmingham, 14.30.

OCTOBER 4-8 Dataflow 77, the new and fast, bit-serial conference. BCS, Cunard International Hotel, London W8. Details: Oyez-IBC Ltd, tel: 01-242 2481.

OCTOBER 5 The new ANS Fortran standard. BCS Fortran Specialist Group, Cunard International Hotel, London W8, 18.15.

PL/I, what's in it for you? C. Bird, P. G. Barker et al, BCS PL/I Specialist Group, Cunard International Hotel, London W8, 18.00.

CADE, computer-aided design and engineering in telecomm. Eddie Hunt, BCS South Essex branch, The Bull's Eye, Basildon, 18.45.

OCTOBER 8-9 Regional electronic instrument exhibition. Electronic Promotion Group/Industrial and Trade Fairs Ltd, Expo Hotel, Coventry.

OCTOBER 8 Computers in a law office. David Andrews, BCS Law Specialist Group, Polytechnic of Central London, London W1, 18.00.

The use of computers in the health services. BCS Medical (London) Specialist Group, Cunard International Hotel, London W8, 14.00.

OCTOBER 10 Controller time sharing services. IETE, Manchester.

OCTOBER 11 Computing, the next twenty-five years. Dr. Chas. Evans, BCS, Croydon branch, Fairfield Hall, Croydon, 18.15.

Database, Codasyl and non-Codasyl. Basil Coullins, BCS, Reading branch, 151, Building, Bracknell, 20.00.

Speech recognition. Di P. D. Ibbett, BCS, North Staffs Branch, Royal Oak Hotel, Stafford, 20.00.

OCTOBER 11 The work of the Central Computer Agency. Ray Atkinson, BCS, Sussex branch, Old Ship Hotel, Brighton, 18.30.

SOCCER

Tops and bottoms

ALTHOUGH divisions two and three are tied up in the Summer Computer League, division one is still wide open. Gryphon is top, having 12 points from its eight games, but Jedpu and Loyde, both having two games to play could still be champions.

Deleware ended the season in style with its eighth win in eight games to win division two. Xerox was second and Laur Puntar is already relegated.

ICL joined Altogether at the top of division three with a 7-1 defeat of British Rail. Altogether won on goal difference. The wooden spoon goes to KCS and BIS.

Latest results:

Division I

Cornshare 5, Computing 0

FNS 5, Southwark 0

Gryphon 7, Cornshare 0

Jedpu 3, Gryphon 2

Jedpu 4, Cornshare 0

Loyde 5, Southwark 0

SIA 5, Computing 0

Division II

ICL 3, TSL 0

Lambeth 3, TSL 0

Division III

Alfrix 5, British Rail 0

BIS 5, CDC 0

Deleware 5, British Rail 0

Deleware 5, CDC 0

ICL 7, British Rail 1

COURSES

LATEST in the BCS Dataflow series is *Computers in Finance*, a seminar offered by the BCS Marketing Committee on October 11 at the Club Royal, London. It will discuss, among other subjects, the future of electronic fund transfer and using computers in the Stock Exchange. Further information from Pauline Walters, BCS, 29 Portland Place, London W1N 4HU, tel: 01-637 0471, ext 52.

THIS autumn the Data Processing Management Association is holding a series of half-day seminars in management education. The first seminar, *People in Groups*, will be held on October 5 and they will run until December 7. Contributors are ICL, ASTMS, Whitch Computer, Langton Information Systems and F International. The seminars will take place in central London on Wednesdays, 2.00 to 5.30 pm. Further information from DPMA, 27a York Road, Maidenhead, Berks SL6 1SQ, tel: 0628 29978.

A COURSE in mathematical programming offered by the Polytechnic of Central London will emphasise the computational aspects and applications of linear and integer programming, and will be held between 6.30 and 9.00 pm on

Mondays, beginning on October 10, 12.00 and ending at 1.00. Applications at PCL, 159 Regent Street, London W1 on September 29 from 5.30 to 7.00.

A REPEAT of the course on applications of production and control will be held at the Polytechnic of Central London on October 27. The course includes theory of material control, inventory control, production control, and information from David Butler, 4411.

FOUR courses beginning in October offered by the United Management Centre of Slough. They are: *The non-financial aspects of general management*, 18 November 18, marketing management, October 18-20, and *Contract*, October 18-20, from J. Swanson, Royal Mail, Pigeon Lane, Slough, SL1 1W, 34111.

THE 1977-78 brochure from IBM Systems is available and consists of a wide range of courses including: *User involvement*, *appreciation*, *Control for systems*, *Staffing*, *etc.* DP Staff, IBM Systems and Programming, 301, base, and Real Time, Distributed Intelligence, etc. Skills in OP, sub-headed *Operations Management* and *Management*, and *Business* accounting principles and production in operations management. Further details are available from IBM, 159 Regent Street, London W1.

HOW to Choose the Best Systems is a one-week seminar for DP staff who have to evaluate computer systems. It will define requirements and select product alternatives, negotiate contracts with suppliers, and has been created by International and will be held on November 21-25 in London. For information contact Mike Egner, 32858.

COURSES in the *Journal of Social Surveys* at the Polytechnic of Central London are given jointly by the Department of Mathematics and the Department of Social Studies in conjunction with the Group on Computers in Social Survey Research Group. The courses run consecutively and are one term. Their titles are: *Elementary Survey Analysis*, *Survey Methods and Analysis*, *Advanced Survey Analysis*, and *Survey Analysis in the Analysis of Surveys*. Students can receive more of the courses.

Further details from the Department of Mathematics, Polytechnic of Central London, Holloway Road, London N7 8DU, 01-007 2768, ext 2380.

COMPUTER WEEKLY

The following special supplements are due to be published during

OCTOBER COMPUTERS IN THE OFFICE/ INTERNATIONAL BUSINESS SHOW October 6

This year, the Business Efficiency Exhibition blossoms in light colours as the International Business Show, to be held in Bexley, from October 11 to 20.

By bringing small business men and their office managers face to face with new computer systems, the 1977 show will be a landmark in the way in which small businesses are run.

In the October 6 issue of Computer Weekly, there will be a comprehensive preview on what to expect on show at the 1977 specially commissioned articles looking at the needs of the small office and of the computer environment in general.

★ INTERNATIONAL EDITION - SYSTEMS 77 PREVIEW + Bonus Circulation October 13

The biggest West German showcase devoted exclusively to personal systems and peripherals, Systems 77 takes place in West Germany, October 17-21.

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John Webb, Nigel Bradley.

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Office 154

LETTERS

Wanted—better concepts and designs for micros

I VERY much regret the attitude that Professor Dr E. W. Dijkstra and many other computer scientists are taking to the microcomputer.

Present-day microcomputers are ill-designed, inconvenient to use, and conducive of bad habits. And they will remain so, until the computer scientist takes his head out of the sand and recognises

that he has a responsibility to do something about it.

The microcomputer is not a computer with small. It is a new device presenting new design problems and challenges. Applying good computer practices to microcomputers is not adequate.

At Toronto, I had hoped to stimulate a debate on how the microcomputer could be developed

instead, I merely demonstrated that the computer fraternity has as many backwoodsmen as any other group.

What is wanted are better concepts and designs for microcomputers and microcomputer languages.

Dijkstra... where are you? IAN M. BARRON Redbourne, Herts.

Comtech's move to Ireland

YOU published (CW, August 98) an article concerning the decision of the Canadian computer services company, Comtech, to locate its software development office in Ireland. The final paragraph contained a small inaccuracy as Comtech, toge-

ther with Altergo and MSP have been joined in Ireland by Infocom and Sansom Automating from Holland and by Zeus Hermes from the UK.

The Industrial Development Authority, which administers the scheme of industrial grants in

Ireland, expects to approve financial support to further companies in the computer industry this year.

T. A. JONES Service Industries Division IDA Ireland.

Substantial rises in BCS subscriptions fear

TWO apparently innocuous resolutions are proposed as special business for the forthcoming annual general meeting of the British Computer Society. Members should not be deceived. These resolutions, if carried, could have a profound effect on the future of the Society. It is our belief, for example, that these resolutions will lead directly to substantial increases in subscriptions being proposed at next year's annual meeting.

Numerically, the Society's membership has been stagnating, and is now declining. The Beaumont Conference recognised that large numbers of established computer professionals were outside the Society and that they should be encouraged to join. Hence the modifications of the rules governing entry. The Kingston branch,

with the close co-operation of the Membership Board and the Branches Board, undertook a special recruitment project. Within the project, the branch is systematically identifying the membership potential in its area and will shortly test various recruitment techniques.

The Council registered 30,000 as its membership only under the Companies Act. Such a figure would lead to a healthy financial position for some years, with current fees. We are more than 7,000 short of this target.

More of the qualified professionals currently outside the Society must be recruited. Will the new charges help? We think not. The proposed £5 application fee in particular is an anathema to us. Those of us who have sponsored many candidates for membership know what a lottery membership application is. It is surely immoral, and certainly unprofessional, to take an application fee from a candidate, pocket it, reject the application and then give no reason why!

It is not uncommon for established professional societies to charge an entrance fee. The BCS took powers in its articles of association to introduce such fees at the proper time. We believe this is not the proper time.

Members will have noted a net drop in the numbers of Fellows and Members during the year despite significant numbers of new entrants to these grades. The Membership Board chairman reported "500 ineffective members were removed from the register." Knowing some of the members personally, we can report that there was nothing ineffective about many of them. They made a positive contribution to the profession and to the

Society. Their only decision was that the BCS value no longer represented a refusal to pay.

In these days of stringencies, when the Society is struggling to pay their subscriptions, real prospects are being persuaded those who do to pay double subscriptions come in?

The Society's treasurer report noted that the 1978/9 Subscriptions were increased immediately by members of the Society, being allowed one year. If during this period were sufficient new members to pay double subscriptions, could we recruit enough members if the special resolutions are passed?

What is the case for resolutions? In the first, the president's foreword: annual report not on a point is made in favour of resolutions. The treasurer ignores them. Can we there is no case in these resolutions?

What can individuals about this? We need positive action.

Attend the annual and vote against them. If you cannot be present, complete your proxy clearly indicating your should be cast against resolutions. When a demanded your vote with

For and on behalf of committee of the upon-Thames branch of British Computer Society

D.L.S. Howley

Ewell, Surrey.

Effect of micros on system design

THE comments by Dr Ted Gliner on the effect of microprocessors on system design (CW, September 15) give the impression that "the idea of optimisation" is on the way out. His example purporting to demonstrate how the "elastic computer design approach" can give the wrong results by using software means to get more out of hardware.

While I accept his case that designers can now afford to be more liberal in configuring the hardware, I do not accept his implied definition of optimisation, nor the classic computer design. Indeed, it seems to me that his misunderstanding of these concepts illustrates the attitudes to which Dr Dijkstra has taken such highly publicised exception.

Firstly, optimisation is not and never has been solely a question of getting as much as possible out of the hardware. Optimisation involves balancing a number of factors such as performance, maintainability, cost, etc. to obtain the best practical system in the circumstances. The circumstances will vary according to the applications, user requirements, equipment available and so on. Granted last

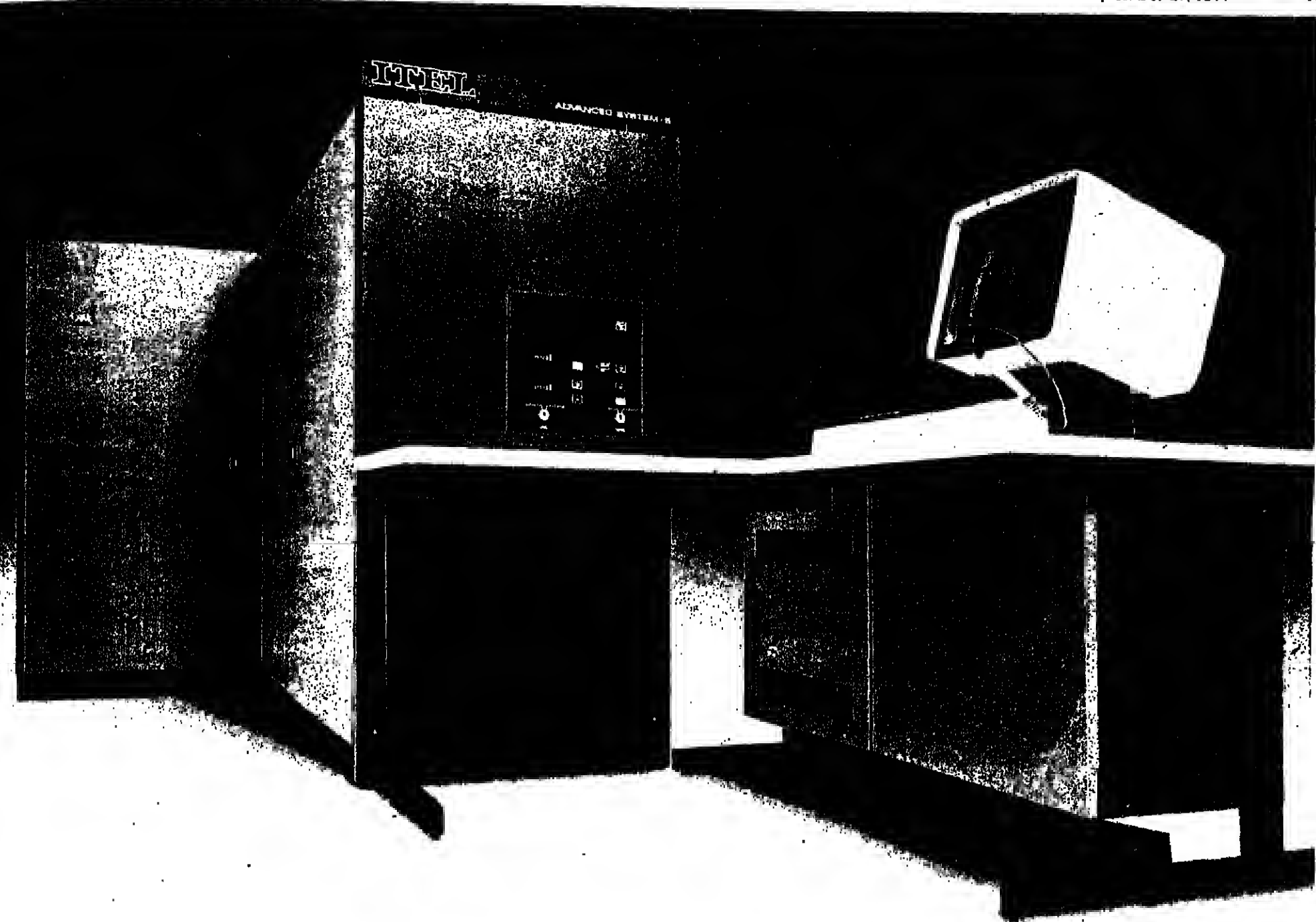
weight needs to be placed on hardware utilisation that still leaves plenty of room.

Secondly, the design which Dr Gliner describes "elastic" is anything but elastic since it concentrates on the mechanics of the system (programming) rather than the system as a whole. In the past, it is true that the cost of the hardware placed severe constraints on system designers, so that hardware structure determined system structure.

The designer was completely free to choose any system structure, but was constrained by the cost of the hardware. This is the classic computer design. It is not a new design, but a new attitude to which Dr Dijkstra has taken such highly publicised exception.

Buyer's Guide and other London 2000

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COMPUTER OPPORTUNITIES IN SCOTLAND

The day Jock realised he was homesick . . .

By John M. Shaylor

Craggy 6' 3" Glaswegian DPM Jock MacCobd rose from his desk and strode across his office towards the window. He gazed blankly out at the falling snow.

After a while he shook his head and paced back to his desk, walked round it twice, frowned towards the door then changed his mind and sat down, took out his pen, put it back, stood up, drank the tepid remains of his coffee, scratched his chin and sighed a deep Scottish sigh.

Jock was definitely not himself these days, his work was not up to his usual high standard, and his golf was all to pieces. Something was wrong, but what? He ran his fingers through his hair and began to analyse the problem for the umpteenth time.

"After all," he reasoned, "I have all I need in conventional material terms. Statistically I'm a success: DPM with a national insurance firm at 34; lovely wife and 2.4 kids; delightful suburban residence only 85 minutes from the office; I enjoy my job; I've no ambitions to sail round the world, grow my own vegetables with a bunch of hippies or write the Great British Novel. I've no skeletons in the typing pool. What the hell is the matter with me?"

The phone shrilled. He picked it up and found himself talking to a Scottish contact he'd been trying to locate all day.

"Is that you, Alec?" he rasped irritably. "Where the hell have you been? Have you sent that information? I must have it tomorrow."

Alec's voice came back faintly. Pathetically, he answered: "Aye, I've sent it, and dima shout, mon . . . ah'm still getting over Hogmanay."

Jock put the phone down, he reflected on his own Hogmanay — a few drams and a tin of shortbread biscuits with the neighbours. And that was it. No first-footing, no parties . . . nothing.

And then it hit him. With a blinding flash of insight, Jock realised he was homesick!

He leaped to his feet, strapping papers over the floor, and produced a Highland whoop of triumph that froze the typing pool two floors below. A confused blur of images flashed through his mind . . . Jock powering his impetuous way round Turnberry, Jock the Calmorm skifter, Jock the Highland laird picking off the grouse . . . Aye, that's the life.

Two days later he tracked down a friend, a recruitment consultant who specialised in computer staff.

John Shaylor, director of ATA Selection and Management Services, Edinburgh, takes an off-beat look at the Scottish jobs scene . . . through the eyes of a homesick Glaswegian.



"Jock leaped to his feet, strapping papers over the floor, and produced a Highland whoop of triumph that froze the typing pool two floors below."

They met in a pub, and after a couple of drinks Jock came to the point.

"What sort of prospects would I have back home?"

"Well, since you left things have certainly changed. Economically Scotland is a very different proposition today and this is reflected in the growth of the use of computers, and naturally in the demand for computer personnel."

"Is that so? I thought most of the big outfits there would be subsidiaries using London head office hardware."

"Absolutely not. A lot of the big companies have their installations in Scotland now."

Jock peered into his whisky and thought for a moment.

"Does this mean that computer staff don't have to leave Scotland to get promotion?"

"That's right. Prospects are as good there as anywhere, probably better."

"Hmm. You know I'm a DPM for an insurance company at the moment. What are the chances?"

"Generally pretty good, although of course management jobs don't grow on trees. However, many departments are actively increasing in size, therefore there is a large demand for experienced personnel across the board."

"And where would these jobs be?"

"Oh, the whole financial/insurance/banking sector is based in Edinburgh, with a few exceptions, while the

manufacturing industry tends to concentrate in the West, around Glasgow. Outside these two areas there are opportunities, but they tend to be fairly few and far between."

"Och, that's a shame. I'm a Glaswegian myself and I can't say I like the idea of moving to Edinburgh."

"I thought you might say that, but in practice it isn't a problem."

"How's that?"

"Because you could live in Glasgow and travel to Edinburgh as quickly and as easily as it would take you to make a relatively short journey in London. Communications generally are very good."

"Well, that sounds encouraging."

"However, I must say it would be a lot easier if you were still a programmer."

"Why's that, then?"

"Because there's a distinct lack of good programmers in Scotland — they're like gold dust."

"Is that so?"

"Yes, and the situation isn't improving there seems to be an ever increasing demand for good progs — some companies are even offering immediate cheap mortgages to lure them up."

"Well, that doesn't sound too bad then, and what the scene like for other jobs, you know, analysts, and so on?"

"On the whole, not bad, you see, the DP industry in

Scotland is going through a boom period at the moment, although I must say it's more difficult to fix up operators."

"Why's that?"

"Don't really know — maybe because a lot of the big companies, banks etc, train them up and then make sure they don't want to leave . . . hence not much movement."

Jock took another sip from his whisky, lit a cigarette and considered.

"What about expenses for interviews, house removals, all that stuff . . . but companies aren't too keen to have to fork out for all that, especially if they're Scottish!"

"Well, most of them are pretty good, but obviously they've got to be really interested, and won't ask you for an interview just so you can visit your relatives! No, seriously they're pretty realistic, and if they want you are quite happy to make the investment — after all, they're thinking of the future."

"Is that right? Hmm. What about housing then?"

"I won't pretend the place is a bargain hunter's paradise. Some areas are very pricey, but on the whole Scottish prices are competitive, particularly as you can live outside the conurbations and travel relatively easily. And in your business, that is, insurance/finance, you have an excellent chance of a mortgage subsidy."

"What sort of response do you get for Scottish vacancies?"

"Quite good. There has been a marked build up, especially for the management jobs. Funny enough from expatriates. I think it must be something to do with a general increase in confidence in the future of the country."

"Aye, or maybe the prospect of qualifying for the World Cup!"

Jock glanced at his watch and a look of sheer panic spread over his face. Hurriedly he downed his drink and sprang to his feet, then just as suddenly he relaxed in mid-spring and sat down with a sheepish grin.

"Sorry about that," he said. "It's just that even though I've been in London all this time I still can't get used to pubs staying open after 10 o'clock."

"Ah well, in that case you'll be doubly glad to get back home. They're open till 11 now up there."

"What?"

"They've changed the Scottish licensing laws. It's 11 now."

"Jock's jaw sagged. "That does it. Get me a job. I'm going home!"

NCR

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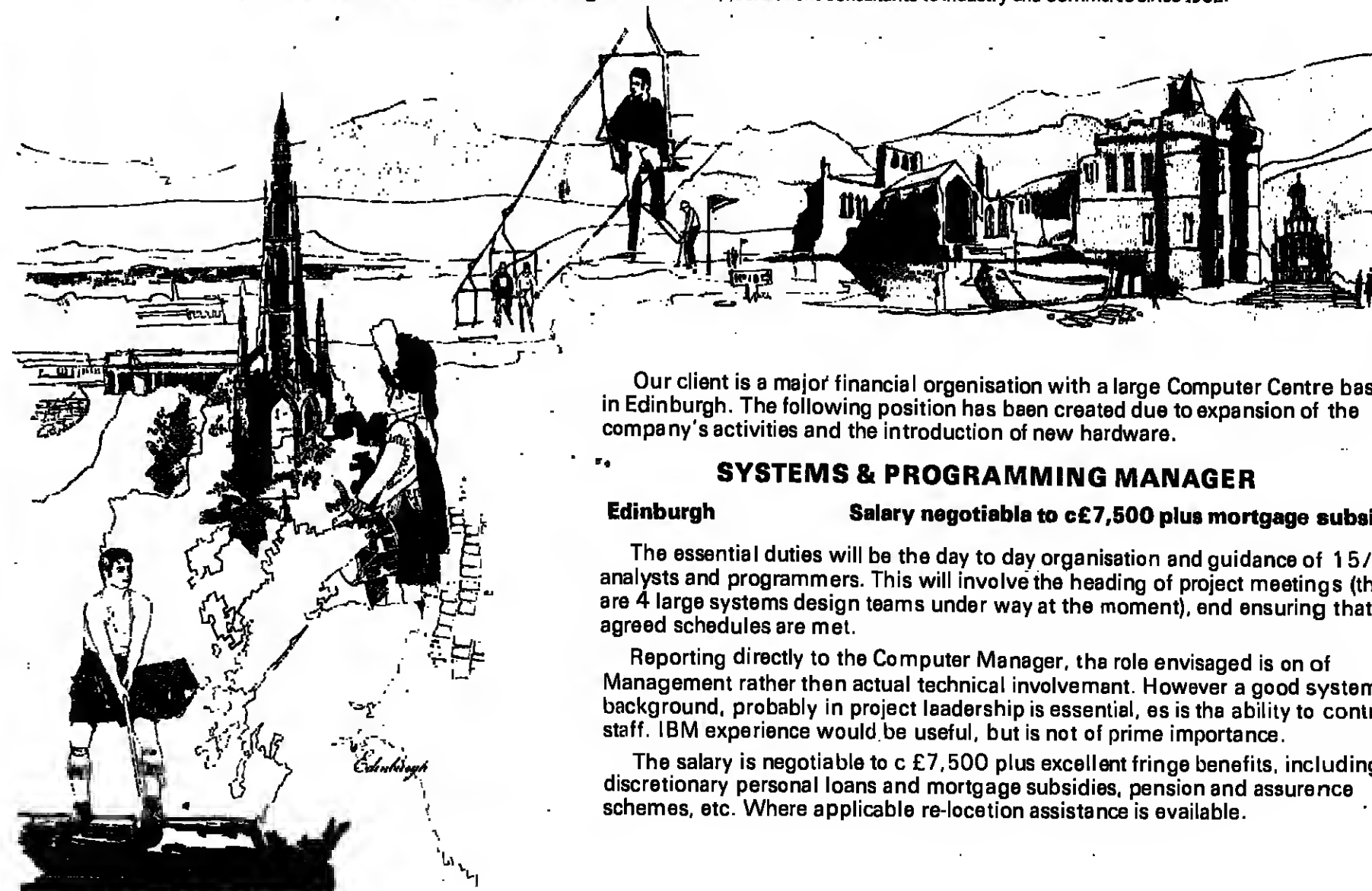
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FUTUREVIEW

This week we begin a new, occasional series, **FUTUREVIEW**, in which contributors will try to provide a reasoned glimpse of future developments in computer technology and the impact upon society of computers and related technologies. To start the series, we are asking for your view of the future. Psychologist and computer scientist Christopher Evans, who devised the questions and who will analyse the results, introduces this Computer Weekly Survey of your Futureview.

Delphic taste of the fast-changing future

THE rapid pace of development in computer technology is now beginning to leave behind even the "experts". No sooner has one got over the surprise of the latest information about reductions in cost or size than one is hit by an unexpected hardware development or systems application which would have been undreamt of even five years ago.

Despite the apparent hopelessness of attempting to predict future developments in a field of science which is undergoing change at a rate which has never been seen before, it is better to make at least some effort at plotting the future, and thereby cushion oneself to some degree from its shocks and surprises, instead of sitting back agape and allowing it to wash over one.

But where does one get one's guidelines for Futureview? The "experts" and professional crystal gazers are themselves so frequently taken by surprise? One possible approach is to use the technique of Delphic Polling,

a method first employed by the Rand Corp in the US, a decade or so ago in an attempt to predict the consequences of a pre-emptive Soviet nuclear strike.

Delphic polls are named after the Oracle of Delphi who offered traditionally ambiguous predictions to the Kings of ancient Greece.

The polls are nothing more than the collective opinion of a number of "experts" who have all answered an identical questionnaire inviting them to predict the most likely date on which they believe various future events will occur.

The pooled results, corrected to eliminate extreme views, can be plotted in a graphical form which allows a quick appreciation of the overall consensus of belief, including the most likely date by which the group believe the event will have occurred.

Delphic Polls have been employed, with some, but not inarguable, success in a number of areas of science and technology, economics and politics, but rarely in the field of computers.

The first mass public Delphic poll in the UK — possibly in the world — was conducted at the Build Your Own Computer Conference organised by Online in London earlier this year. The results were published exclusively in Computer Weekly.

That poll aroused such interest that Computer Weekly is now launching its own follow-up, aimed at a wider audience. For the larger the number of participants in a

Delphic Poll, the better the results should be.

It will only take a few minutes to complete the form. Please do so. The results will give a fascinating and revealing picture of how computer professionals view their own expanding, but uncertain future.



Chris Evans

Before making your forecast read these instructions

Do not fill in any part of the questionnaire until you have read these instructions carefully. Please also make sure that you fill in the poll on your own, without having first discussed it with a friend or colleague. It is important that the predictions you make are based on your own beliefs about the future, and not on what you feel other people believe about it.

Twenty one possible developments in

computing are listed below. We would like you to think about each in turn and try to predict when it is likely to occur, if ever. As there can obviously be no certainty about predictions of this kind, all that is required is a rough guess of the nearest year, based on what seems to you most likely.

To make your prediction just place a cross in the box for the year you choose. If you think the development will come after

the year 2000 or never, please put a cross in the appropriate box. But never do not discuss the poll with anyone who has completed your answer. Send your completed questionnaire to: Dr Christopher Evans, Futureview, PO Box 17, Teddington TW11 0NF, Middlesex.

1. Complete hand-held computer, including mass memory and peripheral interfaces, equivalent in power to a 370/148.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
2. Computer-based shopping service available using domestic TV.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
3. Most software development undertaken by computers, is automatic programming.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
4. Most major government decisions based primarily on computer modelling or computer predictions.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
5. Widespread use of computers for language translation.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
6. Average working week reduced to 20 hours due to advances in robotics and widespread use of automation.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
7. Postal services largely replaced by communications between word processors.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
8. Traditional magnetic memories, such as tapes and discs, almost completely replaced by solid state devices.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
9. Widespread use of microprocessors in the home, controlling lights, washing machines, security, etc.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
10. Widespread use of computers in cars to control major functions, such as autopiloting.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
11. Commercially available voice-controlled typewriters.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
12. Major advances in machine intelligence research leads to computers with consciousness and self-awareness.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
13. Widespread use of teaching programs for children and adults on home terminals.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
14. Five Megabyte store with random access time less than 100ms available for less than £100 (present prices).
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
15. Direct connection between microprocessor and human brain or nervous system to improve human capabilities.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
16. Widespread use of pocket terminals with radio links to computer services.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
17. Computer program beats world chess champion for first time.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
18. Birth of strong anti-computer "Luddite" movement.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
19. Widespread use of computers in public interviewing, eg in hospitals and social security offices.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
20. Widespread use of pocket "calculators" with alphanumeric displays for drill-and-practice teaching of maths, languages, etc.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000
21. Comprehensive information on all citizens stored in a central national computer database.
1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 After 2000

If you wish, please insert here your name

90/25

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Dr. J. A. Smith

STORAGE MEDIA

CONTROL OF BUBBLES

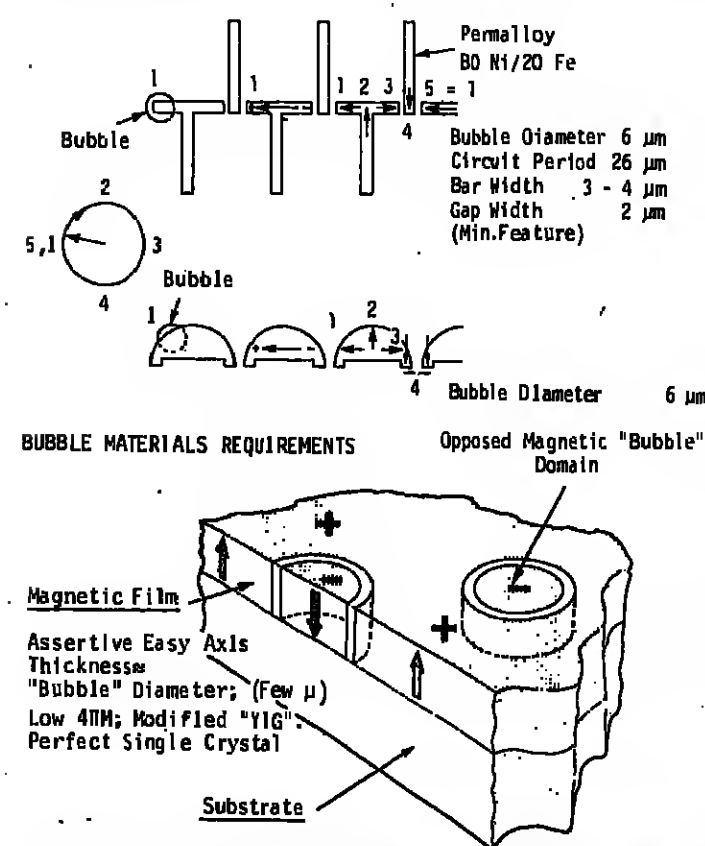


Figure 1. The permalloy TI bar combinations represent one bit. The bubbles move along the bars in response to a rotating magnetic field.

The dawning of a new era for backing store

By Jeff Steel

MAGNETIC bubble memory represents a new and very considerable development in the evolution of computer backing-store devices. To those of us brought up with the traditional range of electro-mechanical storage devices such as magnetic tapes and discs, MBM represents a new trend towards data storage in solid state devices. To those who, like myself have suffered the aches and pains of outrageous head-crashes the dawning of an era where there is nothing mechanical to crash into has to seem promising at the very least.

To be discussed later, magnetic tapes and discs appear to be safe yet for quite a while in the area of large scale storage. MBM technology, however, is advancing at a considerable rate on a worldwide scale and it would be a brave man indeed who could make any confident prediction beyond the next three years.

The properties of magnetic bubbles were first observed in 1960 but development did not begin in earnest until 1967. This was in connection with the US Space programme and only in

the early 1970s did it emerge as a new potential data storage medium for the computer industry.

The basic bubble memory material is Yttrium Iron Garnet, YIG. This is grown as a thin film, six microns thick, on a magnetically inert substrate. The YIG is doped with Samarium and Gallium to give it precisely the correct magnetic properties. The

Programs to suit jobs

From page 21
In the 25 to 80 Megabyte range, with the technology and de facto standards being set by Control Data Corp (for a change). The growth rate for storage module installations is going up much more rapidly than for data modules, and IBM is discontinuing sales of data modules in favour of 3344 and 3350 Winchester-type devices.

Fixed-disc drives are the extension of the early Winchester technology, and are the big growth area for rigid disc sales. The basic idea is that the packs are rarely, if ever, taken off the drives — these machines hold the virtual memory and database of the host central processor they live with. Fixed disc drives come in three broad models: less than 12 Megabytes, 12 to 200 Megabytes, and the 200+ Megabyte big 3344 and 3350 systems.

Floppy discs are the real growth area of all rotating memory devices. Used principally for data entry, backing store for small business computers, incremental dumping and other auxiliary applications, floppies have a tremendous future. Last year about 150,000 were shipped, and by 1980 this figure will be about half a million per annum. At present floppies have a quarter-Megabyte capacity, but this can easily be doubled by turning the things over ("flipping" no less). By doubling the density, which is no great technical feat, we can have a one-Megabyte rotating medium which can be sent through the post for ninepence. The media cost about £3.50 each, and the drives themselves cost between £750 and £1,250 each, making them almost irresistible to the market they are aimed at. The standard floppy in its envelope is 8 inches square, but now we have a 5 1/4 inch square "mini-floppy", holding 80 kilobytes, aimed at the data-logger and do-it-yourself hobbyist's market.

There is a very important difference between flexible and rigid disc technology. Rigid disc heads "fly" a few fractions of an inch above the surface of the disc, and so last indefinitely if kept clean. Floppies, however, require physical contact with the read/write head. Consequently, floppies wear out, and the best life-time figure is 600 hours of "in-contact" time. Because people tend to mistreat floppies, it is a good idea to assume an effective life of half this time, but it is also important to remember that the "in-con-

about a fifth to a third of total time it is on the drive. A rough rule of thumb, therefore, is to advise to back floppies for 1,200 to 1,500 hours of use, or once every six months of prime shift use.

Mag tapes are very well known, and there is no need to say about them apart from noting the current industry manufacturers promoting 15 bits per inch packing densities, away down the path of non-standard devices. Why this should be a good idea is a little unclear except to sell more tape units. Standard 2,400 feet long tape is sold in 100 foot units. Standard 2,400 feet long tape is sold in 100 foot units. Standard 2,400 feet long tape is sold in 100 foot units.

An alternative to floppy collection and storage of its volume data in available cassette and cartridge tape. Philips have set the de facto standard for cassettes, and enshrined in two versions of the ECMA standard (Number 1 and 2). As present cassette tape accounts for 50% of the mini backing store market by value, but this is declining to about 35% in 1980.

However, shipments are up from about 10,000 units per annum in 1976 to about 200,000 in 1980. The big selling point is the £300, even though there are 300 motors in each drive. The costs are about the same as floppies, £3.50 or so, and floppies are very attractive to users who want to record data serially rather than randomly.

One disadvantage of cassettes is tape life — they have a nasty tendency to stick and snap at the most inconvenient times. This has led to the development of cartridge tape, which has a Heath-Robinson look about them, but is a very effective. Instead of the motors there is only one motor inside the cartridge. This is a motor of the rotating type, giving much higher tape speed than cassettes. Unfortunately, cassettes are quite high — about 11 inches — and the drive units are between 16 and 20 inches high. Some of the units are shipped and sold by IBM by 1980, the price is £2,500.

A MAJOR advance in computer backing store must be the magnetic bubble memory and it would be a brave man who could confidently predict the state of the art after 1980.

Jeff Steel describes how a bubble memory works and he suggests areas of the market to which it would seem to be suited.

He sees two short-term impacts for MBM. One, it will dramatically increase efficiency; secondly, it will, in mass production, be extremely cheap. And it has no apparent disadvantages.

From page 22

An interval from the next. They are stable over a wide operational temperature range from 0°C to +70°C. As long as the magnetic field remains constant the bubble will remain where it is. If the magnetic field is rotated the bubble will move. As the strength of the magnetic field is increased the effect is for the bubble to shrink until it collapses and the YIG is completely magnetised in the same direction as the applied field. Similarly, if the magnetic field is decreased "stripout" occurs, i.e. the bubbles elongate to the extent that each one fuses with the next until a strip of magnetism is formed.

There is, therefore, a "happy medium" level of magnetisation at which the bubbles are stable, controllable and useful for data storage.

In considering the various characteristics of the bubble memory device let us at the outset be clear as to the basic objective of the device. It is to store data in binary format where a bubble present is designated "1" and a bubble not present is designated "0".

Having stated the objectives of the device the functions follow logically. The device will have to create bubbles, i.e. write binary data. It will have to detect bubbles, i.e. read binary data. It will have to store and move bubbles. It will have to erase bubbles. Finally, it will have to provide a stable environment in which the bubbles, once created, can exist.

Bubbles are created by a write-element. Technology provides two different methods. One alternative is that a seed bubble may be held in the write element. As the seed is sliced in two, one half is retained in the write element and the other half is fed into the storage loop, q.v. Each half rapidly grows to full size and the seed may be reused. The other method is that a totally fresh bubble can be nucleated from an electrically pulsed conductor within the write element. As in the previous case, it is then fed into the storage loop.

Having created a bubble the next problem is accurate storage and movement. This is accomplished by means of a circuit of permalloy TI-bars which are deposited on to the YIG. Each minute TI-bar represents one bit, the presence or absence of a bubble in a TI-bar being designated "1" or "0". The circuit of TI-bars is configured into looped rows, and various

How magnetic bubble memory devices work

patterns of these are discussed later. Movements of data through each loop is effected by applying a rotating magnetic field by means of two magnetic coils held within the device. The effect of this rotating field is shown in Figure 1.

In a reading operation a copy of the data to be read is taken by a replicate element and passed to the read element. In the read element the bubble may be detected as follows. The bubble is expanded at right angles to the track in which it is travelling. This elongated bubble is passed through a permalloy sensor and this causes a change in the electrical resistance. This is monitored and a signal passed to the CPU.

The erasure of bubbles may also be achieved in one of two ways. Either an erase element may be present which destroys the bubble with an increased magnetic field or, alternatively, an erase track may be present. Unwanted bubbles enter this track where they are, in effect, run off the data storage surface.

The overall stable magnetic environment is provided quite simply by the inclusion of a small permanent magnet of suitable strength. This will maintain an environment favourable to the existence of bubbles once created without their stripping out or collapsing. From all this it will be seen that there is quite a lot happening within the device. An indication of size should therefore be given at this point: the total package is about 2cm x 1cm x 1cm. A number of these packages may be plugged into a circuit board. The area of the YIG element itself is about 5mm square.

Having described briefly the principles on which the device will operate, two questions are immediately begged: how much data can be packed into a chip and what are the methods of data organisation, i.e. what is the arrangement of the loops of which I wrote earlier.

Firstly, data-packing is a function of two variables: the physical size of the TI-bar and the density of the lattice, i.e. the distance from one TI-bar to the next. In turn, each of these depends on the technology which deposits the TI-bars on the YIG. Recent developments have led from a capability to print 16K bits on to a chip, giving a six micron bubble diameter, to a capability of printing 64K bits, giving a one micron bubble diameter. As progress is made into electron-beam lithography no doubt the one micron bubble will be surpassed. A 0.3 micron bubble has been reported but I am unable to comment on how commercially viable this is.

As the packing density increases so must the sophistication of data organisation. The

earliest circuits of TI-bars were as a simple loop. This was of a purely serial design and average access times, for the first bit were 70ms for a 16K bit chip and 640ms for a 64K bit chip. Thus as electron-beam lithography was beginning to promise ever greater packing densities the unfortunate implication for the systems analyst was exponentially increasing access times.

In order to combat this, a number of alternative architectures were experimented with, the most successful to date being the major-minor loop. A typical arrangement for a 64K bit chip was 128 minor loops each of 513 bits. With this type of organisation the average access time for the 16K bit chip dropped to 2ms and, significantly, 2ms was also now the access time for the 64K bit chip. (Both figures

for the first bit).

Table 1, which doubtless has numerous exceptions, attempts to marshal together some of the main points to project where in the market place bubble memory will stand when it becomes generally available.

We may safely say that due to capacity limitations bubble memory is unlikely to compete as yet with moving-arm disc or 1600bpi tape. It may well, however, compete with floppy discs or tape cassettes in the micro and mini computer area. Current indications are that cost per bit will initially be slightly higher for bubble memory but as it is at the very beginning of its life cycle, no doubt mass production will bring this down rapidly.

Money and effort being spent in research and development around the world are astron-

omical — especially for such a new technology. One hears reports of developments towards a 1 Megabit chip. A board with 16 of these would be a serious challenge to the head-per track disc, especially if the above access times and costs are improved upon as seems likely.

It is also projected that bubble memory will have a very successful usage for temporary storage in such areas as printer/key-board terminals, VDU's, point-of-sale terminals and even as a medium for storing frequently used numbers in a telephone hand-set.

As compared with the current range of data-storage media the advantages of bubble memory may be summed up as follows. It is non-mechanical and non-volatile. It consumes little power and is very compact. It is extremely reliable and in mass production probably extremely cheap.

The highly competitive world of memory technology has seen data storage devices before. However, perhaps no device previously has ever offered such a wide range of advantages with no apparent disadvantages. Certainly, no device can ever have been researched by so many firms before it ever reached the market — IBM, Rockwell, Plessey, Fujitsu, Hitachi, Bell, Texas Instruments, Hewlett-Packard, Nippon, Philips, etc.

I have described very briefly how a bubble memory device operates and have attempted to assign it to areas of the market to which, initially, it would seem to be most suited. What it will ultimately lead to, who can say? The next few years should prove most interesting.

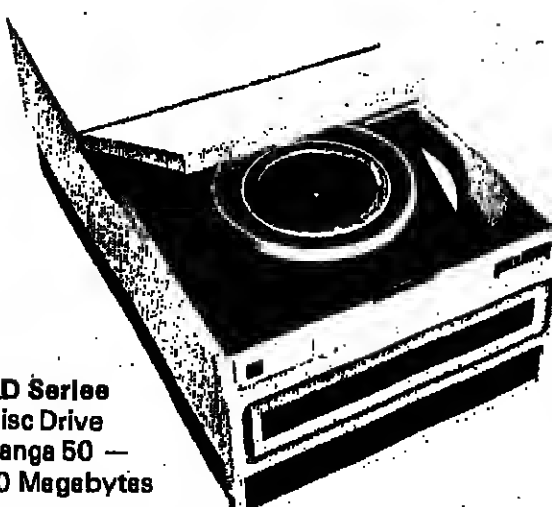
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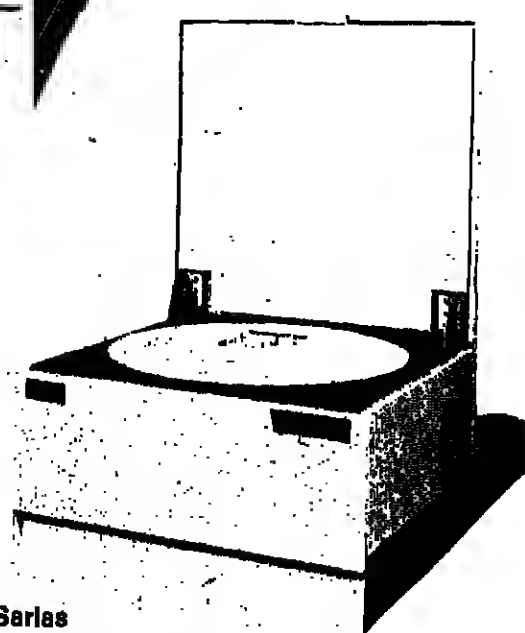
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STORAGE MEDIA

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| The presence or absence of a bubble in a TI-bar being designated "1" or "0". The circuit of TI-bars is configured into looped rows, and various | First bit access time (m/s) | Cost (cent per bit) | Total on-line (Kbytes) | |
|---|---|---------------------|------------------------|---------|
| | Bubble memory (Assumes a board of 16 x 64K bit chips) | 1 | 0.06 | 126 |
| | Floppy disc | 460 | 0.05 | 250 |
| | Hard-per-track disc | 5 | 0.05 | 2,000 |
| | Moving-arm disc (Assumes 8 x 50 Mbyte discs) | 50 | 0.0025 | 540,000 |
| | Fixed mini-disc | 100 | 0.004 | 25,000 |
| | Tape cassette (800 bpi) | | 0.04 | 300 |
| | D'Almeida | | | |

Table 1. Some of the main features of bubble memories are tabulated here to show where the device will stand in the marketplace when it becomes generally available.

STORAGE MEDIA

Trends in medium capacity disc design

By Jerry Marshall

AS the demand for media storage grows in the data processing industry the need for more speed became apparent both to design engineers and to users of data processing equipment. It was this search for speed that led first from paper tape to magnetic tape and then on to magnetic disc memories.

The speed and reliability of the disc memory gives the user the key facilities of immediate accessing and updating of data, allowing him to move from simple record-keeping to online applications in business, accountancy, medical analysis, education and many other fields. The extra facility of allowing any number of users access to the same database became very inexpensive as the cost of mass storage went down.

High speed access and reliability gave the user his data immediately and accurately. The access by many users to the same record enabled the storage capacity to be kept to a minimum. As his demand grew the user could expand storage capacity as much as he liked by adding new drives or converting his existing ones to higher

density. As technology developed it became possible to pack data more tightly.

Switching from 100 TPI (tracks per inch) to 200 TPI allowed the amount of information stored to be doubled; from six Megabytes to 12 from the same drive, for example.

Today's new designs and technologies have given the user a much greater storage capacity for approximately the same cost as his old tape system.

The amount of storage he buys can now be based on his present and future requirements — rather than on his budget.

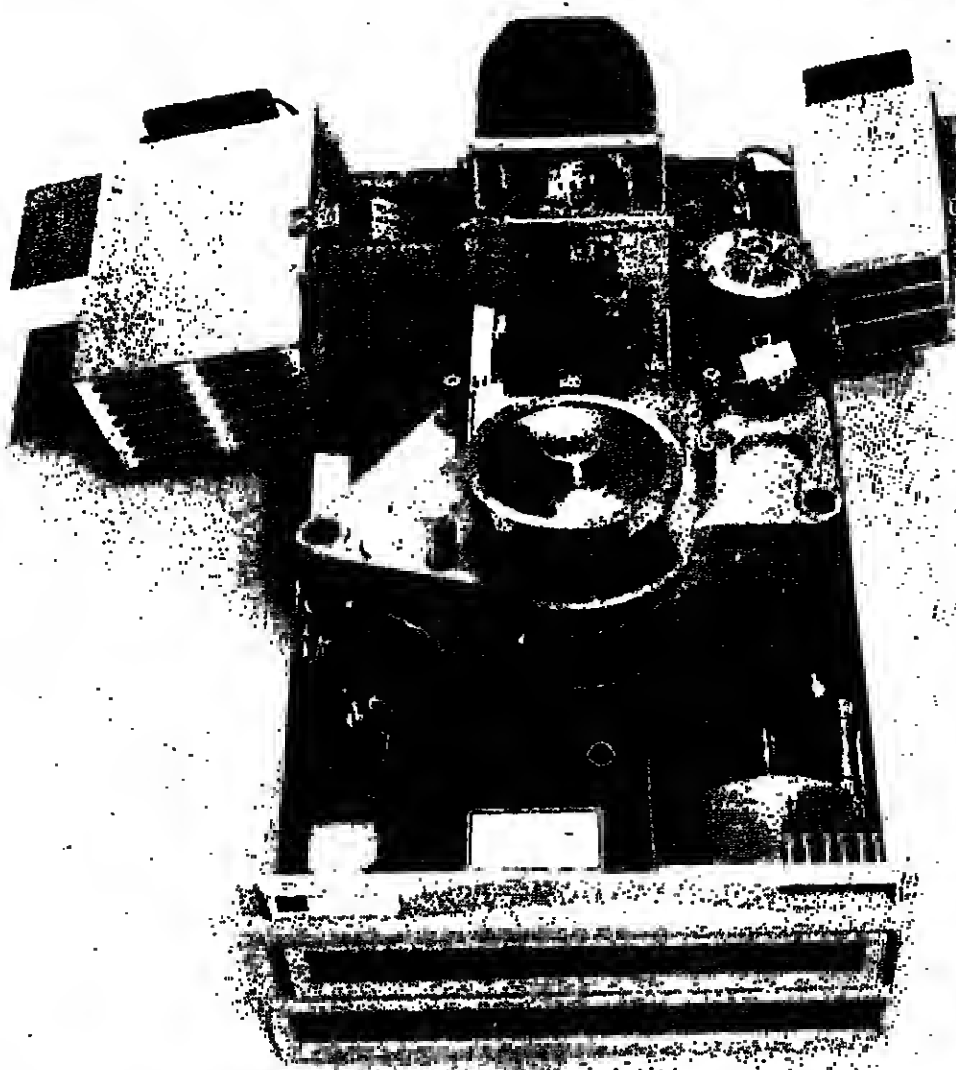
The present market offers the customer a wide variety of drives and systems. He can choose from a number of manufacturers offering a complete line of disc storage from one kilobyte to 300 Megabytes, a range wide enough to ensure that his present and future needs are covered.

Disc drives today are sold in a buyer's market, and a competitive one at that. Instead of buying all this equipment from a single computer manufacturer, the user now buys piece by piece wherever the price and the

specification suit him, best — although the larger manufacturers of CPUs and peripherals will naturally command a large portion of the market.

The middle of the disc drive market is extremely competitive. Between three Megabytes and 100 Megabytes the number of manufacturers and their solutions to problems is almost unlimited. You can buy front-loading and top-loading, fixed and removable; platters numbering from one to 10, with packing density from 100 TPI to almost 400 TPI, giving a wide range of storage capacity from one kilobyte to 100 Megabytes on a single disc surface.

With the renewed popularity of fixed heads, maximum storage capacity of a single surface has increased to almost 30 Megabytes. It is this very large increase in data per platter which has caused the industry to move from light mask technique to track following servo or embedded servo. Light masks are still commonly used with drives of 3, 6, 10 and 12 Megabytes. But as more and more data is packed into a smaller space it becomes even more



Pictured above is the first of a range of high density disc drives designed for minicomputers and small mainframes. Named the Tally 80 80, it features automatic fault indication.

imperative that the positioning of the heads to the record be absolutely accurate.

The track following servo method makes use of a single surface of the disc with pre-recorded bits or dibits. Fed to a special head, they position the read/write head precisely over the data surface. The embedded servo method actually embeds the positioning information next to the data itself. Both systems have their proponents who argue that theirs is the better. But both are far faster than the old light mask system. That gave a typical memory reference time of 12 milliseconds; track following servos cut access to around 5 milliseconds.

Recording methods vary, too — NRZI, DFM or MFM, standing for non-return to zero, double frequency method and modified frequency method. The first two are used with 3, 6, 10 and 12 Megabyte disc drives; the 25, 50, 75 and 100 drives use MFM, in which a variable frequency oscillator or variable crystal oscillator gives the customer the facility of data input and output timed by the clock of the disc drive or the clock in his mainframe. This in turn makes it possible for more than one computer to access the same disc drive.

The trends in today's market point heavily towards ease of service and maintenance. A customer is no longer impressed merely by the name of the supplier. Equipment must be easy to maintain and have a very high mean time between failures.

Design engineers have clearly taken these requirements to heart; average MTBF has almost doubled over the last two years. Tally's new EM 200 and 300, for example, have minimum MTBF of 4,500 hours, yet routine maintenance is confined to annual air filter servicing and six monthly head-clearing.

In choosing a disc drive, a disc sub-system or system, the systems house and the end-user must consider a number of things.

There must be a big selection in the family of drives he decides on. Most manufacturers' families are large, with 3, 5, 8 and 10 Megabytes as the best sellers. Then as the customer's database grows he must have the ability to update to a larger capacity — or at least compatibility between drives to use existing software

and if possible the same media.

Not surprisingly, today's end-users do not want to be the first to try the latest technology. So the systems house must go first and prove to the user that a new product is good enough to carry his name. It is not enough for the systems house to see a famous manufacturer's name; he has to look at the design — ease of access and a maintenance programme which can easily be handled by his service organisation.

Today the systems house may also be looking at the buying of a complete disc subsystem from the disc drive manufacturer, as well as the buying of discs for a subsystem he builds himself. He must look at the controllers available to him and at the cost of building his own interface, should he not have a standard CPU.

He must consider the cost of the disc drive, the interfacing to his own system and any software changes that must be made. The cost of training his own service and sales personnel to maintain a drive must be a factor in his decision. And the drive must be compatible with his existing system and with the family in which he has chosen to live — and capable of being upgraded or expanded to meet his future requirements.

The design engineer has thought about these and other problems and built in many of the answers. Disc drives are more compact, more easily

maintained and longer lived. There are plenty of manufacturers and plenty of capacities from 3 to 300 Megabytes per single surface.

We have track following servos and embedded servos; densities up to 370 TPI; recording, error correction facilities, and variable read/write heads; access to marginal data.

Barring the appearance of a totally new method of memory storage with built-in comparable with modern disc drives, it is hard to see a further increase in packing density achieved. But there are suppliers, and so much development effort is being made, would be surprising if in a few years do not see progress match the astonishing developments of the past two years.

For medium and high capacity disc drives, the independent drive manufacturers are also dependent of keeping well abreast of price-performance ratios given by newer semiconductor technologies — for the past few years at least. The semiconductor devices, such as CCD and MOS, are likely to have a short medium term effect on capacity moving head drives and to a much lesser extent on the head/removable pack drives.

Thanks to new techniques, installations require magnetic storage media to now buy them on the basis of present and future requirements, rather than according to budget.

Jerry Marshall, project manager (Europe) at Tally, takes a look at the market place. He discusses recording methods, changes to come, and the place during the next years.



Jerry Marshall

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Contact Pam Quinlan

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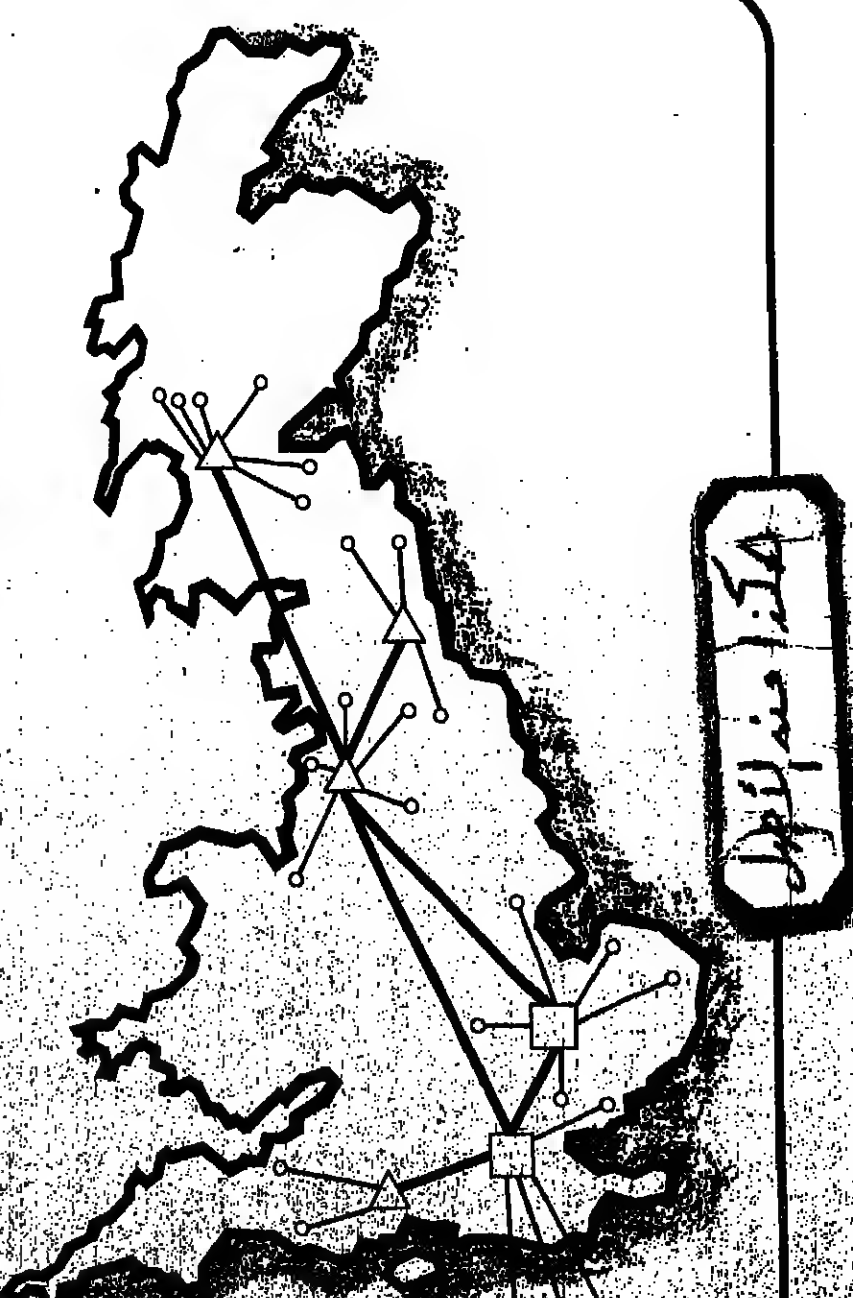
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Authors for high-quality user documentation ranging from operating guides and manuals to comprehensive Reference Manuals for system analysts and managers are required. Promotional literature and in-house support documentation add to the variety and interest of our authors' responsibilities. A knowledge of Data Preparation or Mainframe operation would be desirable as would experience of writing on other computer based systems. Our authors have the responsibility for controlling all aspects of the production of documents from start to finish.

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Competitive salaries are allied to the stimulus of working with small teams of experts in a lively working environment. These teams will, however, expect from applicants an expertise and enthusiasm to match their own. An attractive salary commensurate with job demands as well as profit sharing bonus and company pension scheme are just some of the benefits of working at the headquarters of this close-knit European company. Telephone Hamel Hempstead 61266, reverse the charges, and ask for Denis Crompton on extension 220 or Judy Betteridge on extension 208.

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British Airways Helicopters Limited have vacancies for four Flight Simulator Engineers and one Flight Simulator Engineering Officer at their Aberdeen base. Duties will include maintenance, overhaul and development of an S61 Flight Simulator together with any additional helicopter simulators, link and procedure trainers acquired by the Company, plus all associated visual flight attachments used for pilot training. Applicants, male or female, should have a recognised engineering apprenticeship or equivalent technical training to HNC (Electrical) standard, and be free to commence employment in the last week of

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C £5,000

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To be involved in programming design, difficult technical areas and the supervision, encouragement and training of more junior programmers. It is anticipated that in excess of 3 years' experience in a DOS or DOS/VS environment will be necessary. Preferably the successful applicants will have been involved with teleprocessing or database systems.

Programmers (3)

C £4,000

At least 12 months' experience with COBOL, preferably on IBM 370 mainframes. Applicants will be expected to have the ability to absorb training in more complex techniques such as teleprocessing, database and structured programming.

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(Around £5,500)

This job needs a minimum of three years (ideally five) COBOL and some exposure to the 1900. Any experience of mini-computers, computer typesetting, real-time or telecommunications could be of particular interest.



Programmer

(£4,000-£5,000)

At least twelve months' experience of compiling and debugging programs in COBOL is necessary. Commencing salary for two/three years' experience will be around £4800.

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To work on Systems International, a monthly computer magazine with offices at Upper Norwood. The job entails technical writing using knowledge of computer science, electronics, systems analysis, design engineering, software, etc., with an opportunity to learn about publishing. In the first instance apply in writing to: The Editor, Systems International, 109 Church Road, London SE19 2UB. Tel: 01-771 3814.

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Manager- Computer Operations Herts c. £5,500

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The company's computer operation uses a 96K IBM System 3 Model 15B disk/tape configuration with diskette input and line printer. The machine will be upgraded and on-line equipment introduced early in 1978. The location is at the company's UK headquarters in impressively modern offices at Hoddeston, Hertfordshire.

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His or her track record will demonstrate the maturity and experience required to motivate a staff of 10 people, establish schedules, promote and maintain standards, organise workflow and effectively liaise with both EDP development staff and user management. A knowledge of the IBM System 3/Model 15 would be an obvious advantage.

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Please write or telephone for an application form and further details to the Personnel Manager.



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For the Job Specification, contact Andrew Reeves,
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We would like to apologise to our readers and Anglian D.P. Services Ltd., and East Anglian Systems Ltd. for any misunderstanding caused when in our issue of September 22 we produced the advertisement for East Anglian Systems Limited with the incorrect border artwork. We would like to state that in no way are the companies related.

INTERDATA

Due to rapid expansion, this internationally-known mini-computer manufacturer wishes to fill the following positions in the post-sales department:

- **SOFTWARE SPECIALISTS**
to install and support the full range of operating systems, communication packages and languages for the Company's 16-bit and 32-bit equipment.

- **TECHNICAL PROJECT MANAGERS**
to work on certain large contracts which we have recently secured. The work will involve the control of all communication between INTERDATA and the clients, all technical liaison and, in certain cases, the support of special software packages developed by INTERDATA.

The posts will be based at the Company's offices in Slough and will involve some travel in the UK and occasional visits to the USA.

One of the Technical Project Managers will also work for extended periods at the clients' sites in Europe.

The salaries for these posts will be around £6000 plus a Company car and the usual range of benefits.

We are particularly interested in hearing from people who have previously worked on INTERDATA equipment, nevertheless suitably qualified applicants will be considered.

Send CV, or write for details and application form to:

Dr. C.T. Morse, INTERDATA LIMITED

INTERDATA LIMITED
227 Bath Road Slough SL1 4AX
Telephone Slough 34511

EAST HAMPSHIRE
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ANALYST/ PROGRAMMER

£3,861-£4,214

inclusive

Applications are invited from persons with suitable experience in the area of system analysis and/or COBOL.

The present installation consists of a Honeywell 2020 with disks and tapes operating under Mod. MSR. Assistance will be given in appropriate cases towards removal and disturbance expenses. Housing accommodation may be provided.

Detailed applications by 17th October, 1977 to Chief Financial Officer, East Hampshire District Council, Panna Place, Durland Road, Petersfield, Hampshire GU31 4EX.

Thames
Polytechnic

Computer Centres Computer Operator

Applications are invited for the post of Computer Operator from persons with at least five GCE 'O'-level passes, or equivalent. Some knowledge of computer operations would be an advantage but training will be given to a suitable person. Commencing salary up to £3720 per annum inclusive.

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FIELD SUPPORT ENGINEERING MANAGER c. 7,500 plus car

Applicants, aged up to 40, must be qualified electronics engineers with experience of managing the servicing and installing of computer equipment. A proven ability in managing personnel and effectively controlling and forecasting inventory is of prime importance.

Location - Thames Valley.

Please send full details, mentioning reference YN, to:

Executive Dynamics
23a High Street, Hemel Hempstead, Herts.

This vacancy is open to male and female applicants. All letters will be treated in strict confidence, and no details will be passed to our client without prior permission.

DATA CONTROL SUPERVISOR

Location: ESSEX

Salary: To £4800

Our client is a major U.K. company with a substantial investment in the D.P. Area. Current hardware consists of IBM S/30 equipment with full teleprocessing facilities.

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(Male/Female)

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Telephone: Waltham Cross 33555

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Assembly level language programming File processing Systems software
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Applicants should be hardware designers with experience of development through to volume production in any of the following fields.

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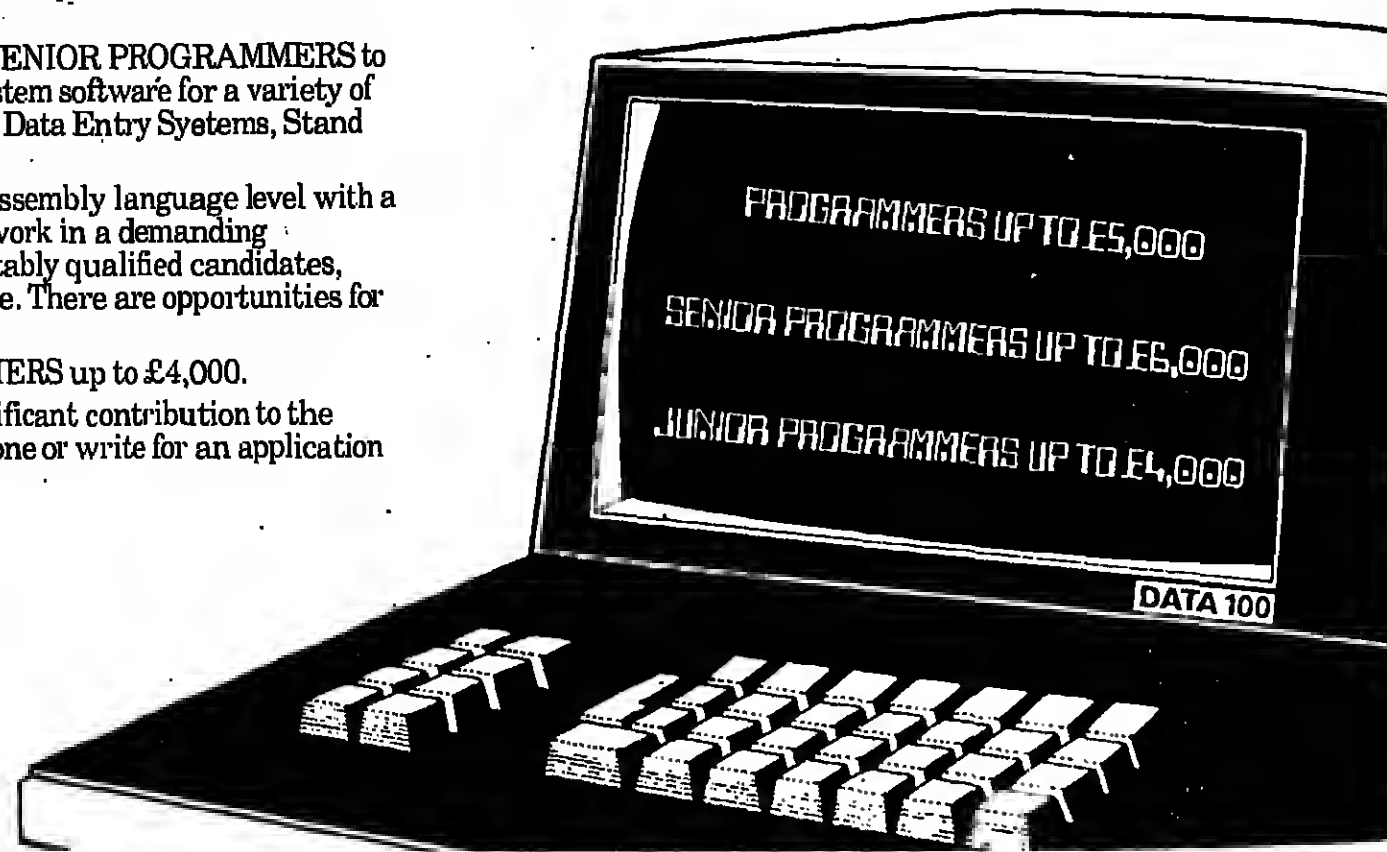
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senior programmer/analyst

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We have already made our name in minicomputer systems. We are also building up a solid business in microprocessor systems - hardware and software - primarily in industrial automation. Our European involvement is growing profitably. Less headline catching is our continuing work in commercial systems, mainframe program development, hardware selection and high level consultancy.

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| HONEYWELL | OS2000 | HERTS | £2000 |
| UNIVAC | EXEC8 | C. LONDON | £2000 |
| UNIVAC | ANY | W. LONDON | £2000 |
| UNIVAC | MCV | SURREY | £2000 |
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| UNIVAC | ANY | C. LONDON | £2000 |

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ALL OPERATORS
IBM AND ICL

Just to show that we're not biased, we've got quite a few vacancies on IBM and ICL machines too, for Junior and Senior Operators. In fact, we haven't got enough room to list them all. So ring us anyway if your particular job or the area you want to work in doesn't appear below.

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We're looking for Analysts to work in a highly stimulating environment where personality matters almost as much as ability. The company concerned runs an IBM 370/145 under O/S and are currently developing an IMS system. They need people with at least one year's allied experience on medium to large IBM or ICL systems, with a good knowledge of COBOL or PL/1. Database experience would be a considerable advantage, but is not essential. You'll enjoy a range of 'big company' benefits and solid career prospects. Salary is not a limiting factor for the right people.

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If you are a Mini Programmer and have been involved with technical or commercial applications and have experience in any of the following we want to hear from you:

| TITLE | LOCATION | 10 mins | £2000 |
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| MINI ASSEMBLER | MACRO 11 | W. LONDON | £2000 |
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| MINI ASSEMBLER | MACRO 11 | W. LONDON | £2000 |
| MINI ASSEMBLER | MACRO 11 | SURREY | £2000 |
| MINI ASSEMBLER | MACRO 11 | C. LONDON | £2000 |
| MINI ASSEMBLER | MACRO 11 | C. LONDON | £2000 |

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Specialist

USA SYSTEMS ANALYSTS & ANALYST PROGRAMMERS

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We are the largest U.S. Health Insurance Organisation, and we have dual 370/168's with 450 on-line CRTs. We are involved in an array of sophisticated real-time applications, assuring you of excellent experience and training during your stay with us. We offer competitive salaries based on U.S. rates.

To schedule a confidential interview with our senior management, write immediately to our representative M. STARR, ROYAL LANCASTER HOTEL, LANCASTER TERRACE, LONDON W2 2TY, or telephone Mr. Starr at 01-262 6737 beginning October 3rd.

LONDON INTERVIEWS OCTOBER 10-13
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We

- * need EXPERIENCED PROGRAMMERS who have the potential to train as systems analysts.
- * are an expanding company producing defence systems for home and export markets.
- * operate a dual IBM 370/158 environment with 70+ on-line terminals supported by IMS DB/DC.
- * are committed to a 5-year programme of new on-line database system development.

We offer attractive salaries and conditions appropriate to a major company. Opportunities for advancement are excellent. Relocation assistance is available where appropriate.

For further information and an application form, please telephone or write to—

British Aircraft Corporation, a **BRITISH AEROSPACE** company

You

- * have 3-plus years' experience in IBM COBOL or Assembly programming, with a knowledge of OS/VS.
- * want to extend your skills into systems analysis and design.
- * are able to undergo intensive training in systems analysis/design, IMS techniques and presentations/report writing.
- * have the maturity to deal objectively with user managers and their staff, and to put business problems into perspective.

FREEPOST,
Joe Johns,
Ref. C194A Personnel & Training Dept.,
British Aircraft Corporation,
Guided Weapons Division,
Stevenage, Herts. SG1 2DA,
Telephone Stevenage 2422, Ext. 2908

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- more assignments available, and many of them exclusive to us
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- wider range of clients and variety of hardware and software
- better choice of contract—from one shift to one year, and better career prospects

better.....than ever before!

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Mind you, it helps to have VLI's 650 clients to call on, and to be able to carve out a career path for our operators with the help of Computer People (the recruitment consultancy — in the next offices in VLI House).

We're looking for really good contract operators for our assignments in London and the Home Counties.

RIGHT NOW WE NEED

Dozens of IBM 370 Operators
ICL 2903 & ICL 2970 Operators

H2000 OS2000 Operators
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New requirements are flooding in every day, so even if your experience is not covered above, we'll probably need you tomorrow.

And we have a large number of long-term requirements which can be filled by operators who are currently in permanent work but would like to go contract.

Or if your current contract doesn't expire for some time, contact us now so we can schedule you in and sign you up for an assignment with CoOperators next time.

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a member of the VLI group

CoOperators
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London WC2N 4JS

ooc computer personnel limited



Mitcham

New Bureau
using B8700 with TP &
DB applications

The Scarab Computer Services Bureau started life as a wholly owned subsidiary of the SGB Group of companies in March, 1977. The SGB Group, with a turnover of £70m, has decided to diversify into the fast expanding computer services business and to promote a profitable bureau operation whilst simultaneously meeting its own data processing needs. Several high calibre systems analysts and programmers are now required to develop a variety of commercial systems. Analysts and programmers work in closely knit teams from initial design through to implementation and support. There are good prospects for programmers either to move into systems analysis or into more senior technical positions.

Project Leader Systems Analysts

£5,500-£7,000

Suitable candidates for these positions should have a minimum of 4 years' experience of commercial systems and preferably a programming background. Additional supervisory experience would be particularly relevant in order to fill the project leadership position and to justify the upper limit of the salary range.

Ref: 728A/CW

Senior Programmers Programmers

£4,000-£5,500

Cobol on ANY hardware required

Programmers are required at various levels to work on a number of development projects. On-line development is used extensively as are data base techniques. Candidates should have at least 3 years' Cobol programming experience on any large mainframe. A knowledge of systems techniques and data base would be useful.

Ref: 728B/CW

These are unusual opportunities since they give candidates the chance to become involved in setting up a new venture, at the same time, offering the security of a sizeable and successful commercial group.

To apply for these positions, or for further information, please write or phone asking for Neville John. Day: 01-242 9356. Evenings: Farnborough, Kent (88) 52017. If you are interested but you are not sure if your experience is appropriate, please ring for an informal discussion or interview. Interviews outside normal office hours can be arranged if more convenient.

Members of
SCS Computing
Services
Association

Computer Specialists

Tehran

Iran Air wishes to recruit systems and programming staff to join teams working on commercial and technical development in a data base environment. By the end of 1977 the configuration will include a dual 370/168 installation with 14 IBM 3340's and 180 display terminals. The work will provide challenge and opportunities.

The main requirements are:

Applications Programmers
2 years in COBOL or PL/I

Systems Programmers
4 years in OS and Assembler

Senior Software Programmer
5 years in OS/Assembler & Teleprocessing

Computer Operator/Project Supervisors
5 years' experience with at least 3 years' systems analysis

Systems Analysts
2 years in commercial applications

Iran Air offers:

- * Highly competitive tax free salary
- * Good living conditions and excellent schools with free tuition for up to 4 children under 19 years of age.
- * Airline travel privileges.

Please write with career and personal resume, contact address, telephone number and a recent photograph, specifying position applied for, to Mr. K. Daeml, Iran Air, 73 Piccadilly, London, W.1. Telephone: 01-491 3666.

Closing date: October 12.



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Personnel Consultants

PROGRAMMER

1900 COBOL
c. £400 p.a.
West Country

Phone 01-439 6481
(24 hours)
EFFECTIA GRAVIS
Personnel Consultants

LIVERPOOL POLYTECHNIC DEPARTMENT OF ARCHITECTURE

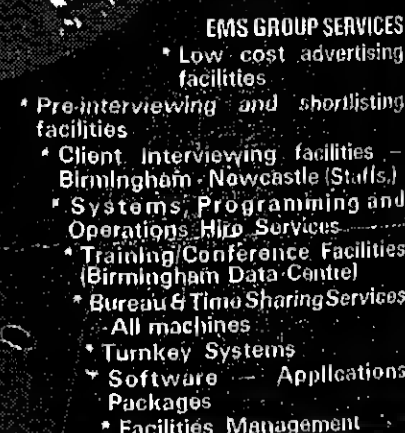
**S.R.C. RESEARCH
ASSISTANT**

S.R.C. Research Assistant to develop a house plan and handling, building materials, experience, knowledge of architectural planning, design, and technical drawing. Salary £5.75 p.w. (incl. pension) plus travel expenses. Interview on 10th Oct. 1977. Apply to: Mr. J. H. Smith, School of Architecture, Liverpool Polytechnic, Liverpool L69 3GB. Tel: 051-506 1234.

Please write to: Mr. J. H. Smith, School of Architecture, Liverpool Polytechnic, Liverpool L69 3GB. Tel: 051-506 1234.

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| Reason for Seeking Change | | | | Company Name | | | |
| Details of type of position wanted | | | | | | | |
| Additional Information - Please explain below, in an 8-10 line precise, your current duties and applications experience | | | | | | | |
| FOREIGN LANGUAGES | | | | | | | |
| Spoken | | Written | | Read | | | |
| | | | | | | | |
| Please show the number of years experience of the following. Where your experience is not specified please use the blank spaces. | | | | | | | |
| HARDWARE | | OPERATING SYSTEM | | LANGUAGES | | PACKAGES/SOFTWARE | |
| IBM 360/370 | | DOS | | COBOL | | FILETAB | |
| ICL 1900 | | OS | | FORTRAN | | DRIVER | |
| ICL 2960/2970 | | MVT/MFT | | ASSEMBLER | | CICS | |
| ICL 2903 | | GEORGE 1 | | PLAN | | IMS | |
| UNIVAC 1100 | | GEORGE 2 | | PL1 | | BOMP | |
| UNIVAC other | | GEORGE 3 | | RPG 2 | | OBOMP | |
| BURROUGHS 700/800 | | MCP | | USERCODE | | PERT | |
| BURROUGHS other | | Exec B | | AUTOCODE | | V SAM | |
| HONEYWELL 66 | | GCOS | | EASYCOOPER | | IDS/TOS | |
| HONEYWELL 6000 | | OS 2000/200 | | ALGOL | | MICROFILMING | |
| HONEYWELL other | | VMES/VMK | | NEAT | | TELEPROCESSING | |
| ICL System 4 | | J Level | | CORAL | | OMS | |
| PDP | | | | DL1 | | | |
| | | | | | | | |
| | | | | | | | |
| 3. Past Employer Position | | | | Town Date Joined | | | |
| TYPE OF INSTALLATION | | | | | | | |
| Commercial | | Biroau | | Insurance | | Scientific | |
| Manufacturing | | Banking | | Education | | Engineering | |
| HARDWARE | | OPERATING SYSTEM | | LANGUAGES | | | |
| | | | | | | | |
| Software or Packages | | | | | | | |
| On-Line | | Real Time | | Time Sharing | | | |
| R.J.E. | | Tele Processing | | Date Base | | | |
| APPLICATION AREAS YOU HAVE BEEN INVOLVED IN | | | | | | | |
| Cost Accounting | | General Ledger | | Manpower Planning | | Personnel | |
| Budgeting | | Credit Control | | Stock Control | | Payroll | |
| Forecasting | | Order Processing | | Production Control | | O.R. | |
| Corporate Planning | | Marketing | | Petrochemicals | | Radar | |
| Sales Ledger | | Distribution | | Linear Programming | | Statistics | |
| Purchase Ledger | | Traffic Analysis | | Simulation | | | |
| Projects Completed | | | | Responsibilities | | | |
| | | | | | | | |
| PLEASE CHECK THAT EACH SECTION HAS BEEN TICKED APPROPRIATELY | | | | | | | |
| ADDITIONAL INFORMATION | | | | | | | |
| General | | | | | | | |
| Date Processing | | | | | | | |
| Terminals | | | | | | | |
| Software/Packages | | | | | | | |
| Application Areas | | | | | | | |
| Projects and Responsibilities | | | | | | | |

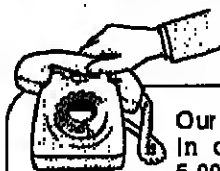
Senior Systems Analyst Analyst/Programmer Data Control Supervisor Senior Systems Planner

Overseas opportunities for
experienced graduates

You'll find more on-going projects and new systems development on Zambia's Copperbelt than you ever imagined. The two major mining companies there operate a wide range of computer-based information and control systems, and now seek applications from graduates (or equivalent) with at least two years relevant experience on IBM equipment for key positions in small working teams. A knowledge of PLI would be an advantage.

The Computer Centre is equipped with a 370/158 (2 MB) installation operating under VS2 rel. 1.78 with a wide range of peripheral equipment. Also MPSX - GPSS - FORESIGHT.

Benefits include tax-free passages to and from Zambia; low-cost furnished accommodation; tax-free children's education and travel allowances; generous paid leave; tax-free settling-in allowance. Employment is for an initial contract of 2 years. Salary will be between £5,200 and £8,200 a year (at present exchange rates) depending on age and experience, PLUS at least 25% of total salary tax-free at the end of your contract.



Our Representative from Zambia will be in our London Office between 9.00am-5.00pm on 3rd October - 7th October inclusive. Ring him on 01-528 3988 to discuss these jobs further or to make an appointment.

The Manager,
Zambia Appointments Division,
Zimco House,
129-139 Finsbury Pavement,
London EC2A 1NA.

RCM NCCM

Wiltshire

£5,500

SYSTEMS ANALYST

Our client, the market leader in its particular field in consumer products, with a consistent and impressive record of growth, requires an experienced analyst to join its expanding Management Services Department.

The work will be on design and development of computer systems for a variety of important commercial projects. The company uses an ICL 2970 and is highly dependent on computer based systems.

Candidates, aged from 25, should have had at least 2 years' systems experience, preferably with a programming background. Generous relocation expenses will be paid. Fringe benefits are excellent.

Brief but comprehensive details of career and salary to date, which will be treated in confidence, should be sent to:

J. G. Cameron, The Executive Selection Division-MW985
Coopers & Lybrand Associates Ltd, Management Consultants
Shalvey House, Noble Street, London, EC2V 7DG

City Treasurer's Department

Programmer

Post No. 549 - Salary Scale £3395-£4815 p.a.

Inclusive of Phase I and Phase II pay supplements

We are seeking a Programmer with more than two years' experience, preferably in BAL to join a small team of analysts and programmers working on a variety of applications. Some experience of systems programming and/or CICS would be an advantage.

The City Council operates on IBM 370/135 under OOS and CICS in newly constructed Civic Offices with staff restaurant. Flexible working hours. Removal and resettlement expenses up to £500 will be payable in appropriate cases.

Application forms are available from the City Treasurer, Civic Offices, Guildhall Square, Portsmouth PO1 2AR. Closing date for applications is 10 October, 1977.

city of
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COBOL PROGRAMMERS

£150-£250

per week

SHORT OR

LONG TERM

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Systems Analyst

COBOL

Design/Implementation

c.£8000 p.a.

Beds.

Phone 01-439 6481

(24 hours)

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Personal Consultants

PRODUCT DEVELOPMENT

Data Processing Communications

The Cable & Wireless Group, one of the leading telecommunications organisations in the world have a vacancy for a Product Development Co-ordinator in their Communication Systems and Services Department.

The man or woman appointed will work closely with the Product Planning Manager and senior management and will be involved in advising on product plans including development and market launch, providing detailed technical support and preparing original documentation.

Likely applicants will have completed HNC or a degree preferably in an engineering based subject and have at least 3 years experience of marketing in the data processing communications sector. The ability to communicate at all levels is essential.

The company offers a starting salary of £5,000 on a scale rising to £8,000+ and fringe benefits are those expected of a large organisation.

Application forms can be obtained from:

The Recruitment Manager,
Cable & Wireless Ltd.,
Dept A, 591st/719,
Theobalds Road,
LONDON W1X 8RX
Telephone: 01-242 4433 Ext 4098

Cable & Wireless

Borough Treasurer's Department

SENIOR PROGRAMMER/ SYSTEMS ANALYST

Grade S.O. 1 £5,044-£5,360 p.a. inc.

We need a person with 3-4 years' experience of programming in ICL 1900 COBOL, to join our Finance team using modular programming and GEORGE 2+.

The successful applicant should be able to supervise and monitor the progress of staff, and maintain effective liaison with our User Departments, in the dual role of Senior Programmer/Systems Analyst.

Generous re-location expenses offered, in approved cases.

Application form from Personnel Officer, Town Hall, Forest Road, London E17 4JF (Tel. 01-531 8999) - 24-hour answering service in operation.

Closing date: 14th October, 1977. Please quote Ref. S.812.

London Borough of
Waltham Forest

THE UNIVERSITY OF
LIVERPOOL
Computer Laboratory

COMPUTER OPERATORS

Required to join a group of operators for ICL 1900S System running under GEORGE 4 operating system. Vacancies exist for both 3-shift and day shift work, and duties will include both maintenance and remote job entry/terminal operations. Basic salary according to age and experience within the range:

Senior Operator: £2800-£3454

Operator: £2317-£3098

Trainee: £1712-£2317

Current shift allowance of 18% (under review) is paid for three shifts working.

Application forms may be obtained from: The Registrar, The University of Liverpool, P.O. Box 147, Liverpool L69 3BX.

Quote Ref. RV/850/CW.

BRUNEL UNIVERSITY
COMPUTER SCIENCE
DEPARTMENT

SENIOR PROGRAMMER

This post will involve developing software for the support of the learning and research activities of a lively university department.

The successful candidate will be provided with an excellent opportunity to gain experience in the use of a variety of machines, including a CIL MOD 1, PDP 8, ICL 1900 Prime 2300 and assorted microprocessors.

Applicants should be educated to at least A level standard, O.N.C. H.N.C. or equivalent, and have a minimum of three years' relevant experience. A knowledge of COBOL 68, MODUL 4 operating system, ALGOL 68 and/or BCPL would be an advantage.

Salary within the scale £2856-£3631 plus £480 London weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good pension, sports and social facilities.

While for application form to Assistant Secretary (Education), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37100, ext. 46. Closing date 14 October, 1977.

North Eastern Region

O & M Officer

c.£5,000

Medishield Harlow, is a market leader in Life Support Systems and a member of the BOC International Group of Companies.

Due to internal promotion, we now urgently require an O & M Officer with a proven track record to join a small but effective Management Services Team deeply involved in both manual and computerised systems development.

The successful man or woman must have at least 3 years practical Work Study/O & M experience in an engineering based company with a solid grounding in PMTS and production methods.

In return we offer the above salary and the fringe benefits to be expected from a major international company.

For an application form please telephone or write to Joan Hunt, Personnel Department, Medishield Harlow, Elizabeth Way, Harlow, Essex CM19 5AB. Tel: Harlow (0279) 29682.

Medishield

ON-LINE COMPUTER CONTROL HARROGATE

The Control and Instrumentation Division of the Regional Scientific Services Department, located at Harrogate, requires a Research Officer (male or female) to join its team engaged in the application of on-line, on-line processing techniques, including data acquisition, analysis, display and control, to hierarchical and distributed computer control systems for power station plant. The work will involve investigation of the performance of power station plant and control systems, in order to improve present performance and to develop more advanced systems. Applications are invited from candidates with practical experience in the application of modern control theory, techniques and computer equipment. Additional experience of the application to industrial plant processes in any of the following fields: plant modelling, modern electronics, analog or digital on-line computation, or system commissioning, will be particularly useful.

Applicants should possess a good honours degree or its equivalent and be able to demonstrate initiative and originality in the application of current theory and advanced techniques to the solution of practical problems.

The salary for this post will be within a range of £5000 to £8400 per annum OR £6800 to £8850 per annum with possible progression to £7950 per annum subject to a review.

Point of entry will depend upon qualifications, experience and training.

Applications in writing, giving details of age, experience, qualifications, present employment and salary, should be forwarded to the Regional Personnel Manager, Control Electricity Generating Board, North Eastern Region, P.O. Box 177, Morlan Centre, Leeds LS1 1RL, to arrive not later than Friday 14 October 1977, quoting reference EVN/867/CW.

North Eastern Region

COMPUTER MANAGER

NORTH LONDON (N.18)
UP TO £4,000 p.a.

The job: to supervise a new mini computer installation consisting of a Nixdorf 8835 processor with console, disc unit, line printer and 2 full time operators.

The person: ideally an ambitious, young, qualified Programmer educated to at least 'A' level standard who can make their first move into computer management.

The company: a private company with a reputation for manufacturing a wide range of food products.

How to apply: Phone or write for application form to Mr. J. Aahby, Company Secretary, Rayner & Co., Commercial Road, Edmonton, N.9. Tel. No. 01-253 3080.

Are you interested in a career in publishing?

Contact:

HOLLAND SYSTEM HOUSE

Rijksstraatweg 19, De Meern, Holland

Currently we are looking for experienced

COBOL PROGRAMMERS/

ANALYSTS

Fortran experience will be an advantage

Enclose a detailed CV

1900 COBOL PROGRAMMERS ON-LINE PROJECTS

CITY

TO C£5,000

+ Subsidised mortgage scheme

With on-line development using MAXIMOP in progress, our client - a major insurance Group - is moving towards a new phase in their DP history.

Four major project areas are at the development stage, giving rise to a lively environment where project team members feel fully involved in each system.

This growth now creates prime opportunities for the following -

2 Programmers - with, from 18 months' to around

4 years' ICL 1900 COBOL experience.

Career opportunities are of the first order, especially for those wishing to increase their expertise in an on-line systems environment.

An excellent financial package includes mortgage facilities, non contributory pension and free lunches, whilst flexi-time is in operation.

Contact: LONDON OFFICE ON 01-935 0671

REF. 77/09/28

SPECIALIST COMPUTER RECRUITMENT LTD.

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Freeport, Equity and Law House, 35-37 Great Charles Street Queensway, Birmingham B3 2BR

MANCHESTER 061-833 0676 FREEPOST

Freeport, Corn Exchange Buildings, Corporation Street, Manchester M4 8BD

LONDON 01-935 0671 FREEPOST 6

Freeport 6, 102, Blandford Street, London W1E 1JZ

Computing
Services
Association

Systems Design Sheffield To £5,500

Our client is a progressive medium sized engineering company based in Sheffield.

This is a challenging opportunity to design a new phase of real-time systems development.

The applications are management information systems in the Production and Accountancy areas. During initial development stages computer processing will be done on a local Honeywell 200 and a remote Honeywell 60/20 using local terminals.

Candidates should have 2/3 years experience in systems design preferably in an industrial environment.

The salary is negotiable and relocation expenses are available where necessary.

Please contact Ken Harris

Professional and Executive Recruitment

Cheam House, Charter Row, SHEFFIELD

Tel. Sheffield (0742) 77658

PER PROFESSIONAL AND EXECUTIVE RECRUITMENT

APPLICATIONS ARE WELCOME FROM BOTH MEN AND WOMEN

POTENTIAL PROJECT LEADERS

Are you ready to take responsibility for the analysis and design of major systems in the financial telecommunications developments of our client in Norwich? If your proven experience includes similar development on IBM 370 hardware that's fine, but a good education plus the character and personality to communicate effectively with all levels of management are equally important.

Systems Analysts with equal abilities but less extensive experience on any hardware, also excellent opportunities to join the project teams now and progress to future leadership positions. This client expects high qualities in its staff but equally offers high quality of employment in return.

Ring: Bryan Richmond, 0603 857233 at any time (or leave answers message) or write: East Anglian Systems Ltd., P.O. Box 70, Norwich NR1 4EF.

XOREN BILTON HOUSE (East Wing)
54/55 Uxbridge Road
Ealing, London W8 2TL
Tel. 01-567 1725

REAL-TIME MINI SOFTWARE SPECIALISTS

£4,500-£8,000

Applicants should be able to demonstrate a good understanding of real time systems preferably with experience in such fields as communications, message switching and process control. They should also have a sound knowledge of at least one mini computer (experience on PDP 11s would be a particular advantage).

Please write to or telephone Mr. J. Jarvis giving details of experience

Trainee Systems Analysts to £4,000

We have a number of vacancies for enthusiastic young people with a minimum of one year's sound programming experience to train in systems analysis.

The Company: We are a Computer Bureau offering services to both our parent organisation and external customers.

The Job: The work will involve assisting in the development of Real Time applications, custom built systems and package systems.

Career Plan: Formal training in systems analysis will be followed by specialist courses and on-the-job training under the supervision of our senior technical staff.

The Benefits: Our new purpose built computer centre is situated in pleasant rural surroundings near Halifax, West Yorkshire. We offer generous relocation expenses and excellent working conditions.

Please phone or write to Tina Black at:

**Provident Management
Services Limited**

Colonnade, Sunbridge Road, Bradford, West Yorkshire BD1 2LQ.
Telephone Bradford 33321 Ext 231

Programmers

The Aviation Division of Smiths Industries Limited, a Lending International Company, has an expanding interest in the application of digital systems to the automatic control and management of gas turbine engines.

Vacancies have arisen for Programmers to work with the Software Group in support of these activities.

Candidates should have a degree in Computer Science, Mathematics, or Engineering, and should have had some experience in programming using assembly language.

Applicants for the above positions should have a minimum of two years' experience of one or more of the following:

REAL TIME SYSTEMS

DATA ACQUISITION

MULTIPROCESSOR SYSTEMS

Alternatively, evidence of capability in a similar environment may be taken into consideration.

Salaries are negotiable according to qualifications and experience. Generous re-location expenses will be available and other conditions of employment are those to be expected from a progressive company.

This post is open to applicants of both sexes.

For application form please write to:

Mr. S. Prestidge

Personnel Officer

SMITHS INDUSTRIES LIMITED

AVIATION DIVISION

Winchester Road

Basingstoke, Hants, or telephone Basingstoke 3101, ext. 242.

Senior O & M Analyst

Salary c.£6000 minimum

Mobil Oil Company Limited requires a Senior O & M Analyst to strengthen our Management Science Department in our London Head Office. Candidates, male or female, must be mature, able and experienced in identifying and quantifying general business systems problems, and in proposing positive and economically viable solutions in a variety of areas throughout the Company. Imagination, the ability to take a broad view of business affairs, an understanding of general management and organisational problems, and a wide knowledge of business equipment are held to be important attributes for the job. In addition, candidates must have experience in computer system development. The position requires the ability to plan, design and implement systems from inception to implementation and to ensure that the overall process of change is carried out in the user environment with the minimum of disruption.

Applicants should have a degree or equivalent professional qualification, with at least four years' practical experience of systems analysis/design - ideally as a project leader. This position offers a rewarding and challenging working environment, an attractive salary with many benefits, including pension and sick leave schemes. Please write with details of age, qualifications, experience and present salary to:

P. J. Johnson, Employment Adviser, Mobil Oil Company Limited, 84/86 Victoria Street, London SW1 8BN.

Mobil

COMPUTER FACILITIES SUPERVISOR

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An interesting opportunity exists for an operator, shift leader or junior field service engineer with a strong sense of responsibility and good organisational ability to move into a supervisory role.

Our Client's high technology product is internationally recognised as representing a break-through in medical computing. It is essential that the mini computers used to control this product receive optimum usage to enable the software department to run at peak efficiency and we thus wish to appoint a computer facilities supervisor to ensure a highly efficient and well disciplined day-to-day operation.

Responsibilities include liaison between the department and engineering functions involved in maintenance and repair, interfacing with the final test area, organising and administering machine bookings, maintaining records and assessing and implementing improvements to procedures as necessary.

You will probably be in your early twenties with sound computer operational experience and the ability to keep accurate records of computer utilisation and produce graphs and figure work.

For further information, please contact the Advising Consultant quoting reference: CW/59.

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For further details:
Telephone Les King up to 8 p.m. each evening or write to
Modem Computer Services Ltd FREEPOST London SW11 6BA 01-228 2263

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Computer Services Limited

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ASSYST is the leading computer bureau and consultancy group of companies operating in Saudi Arabia and the Gulf. IBM computers are used commercially and scientifically at each datacentre — Riyadh and Al Khobar (Saudi Arabia), Dubai (U.A.E.) and the head office at Amsterdam.

The extent of the operation includes software development, standard package systems, systems consultancy, training and general bureau services. Staffing is multinational with English being the language in use.

To assist in the expansion of the group, ASSYST has the following vacancies in its Al Khobar branch:

CHIEF OF OPERATIONS

to have responsibility for the computer department. At least 3 years' experience is required.

PROGRAMMER

who must have gained at least three years' experience with COBOL and RPG II.

Marital status for both vacancies is required to be bachelor.

BENEFITS. Both vacancies include free accommodation, medical insurance and car allowance. Vacation allowance two weeks per year with paid air-fare.
Applications should be in writing with a c/v provided or by telephone/telex to: F. Storm, c/o ASSYST, 2 Laan van Koning, P.O. Box 500, Amsterdam, Neth. Tel. 020-645.34.82. Telex: 12280 bels. nl.

ASSYST
P.O. Box 155, Dhahran Airport
Saudi Arabia
Tel. 44020 — telex: 60028 ballast sj.

ASSYST
P.O. Box 5555
Riyadh, Saudi Arabia
Tel. 38823

Computer Services Centre
P.O. Box 1008
Dubai, United Arab Emirates
Tel. 28486 telex: 5306 casb.

Programming Professionals

New B6700 installation in Hampshire

ACT Services is part of a consortium representing five major British shipping companies and provides a wide range of specialist services connected with container shipping throughout the UK and Continent.

ACT Services is installing a Burroughs B6700 in early 1978 on which advanced applications concerned with all aspects of containerised shipping operations will be implemented. This development has created opportunities for experienced programming staff at various levels within our Systems Development Department and applications are therefore invited from men or women with experience of either Burroughs or other large machines such as ICL 2900 and IBM 370 in any of the following areas:

—on-line and batch application development in COBOL
—database software
—systems programming (operating systems, data communications, etc.)

Attractive salaries, in line with the depth of experience being sought, will be offered together with generous relocation expenses where appropriate. Fringe benefits include lunch vouchers, flexible working hours, 4 weeks' holiday, contributory pension scheme and personal sickness and accident scheme.

If you are interested in these opportunities which are based at our modern office in Southampton please write to Personnel Department, ACT Services Limited, Richmond House, Tarnhill Terrace, Southampton SO8 1GG.

Alternatively you may telephone to discuss the positions on Southampton (0703) 3433 with I. O. Tomlinson, Systems Development Manager ext. 3387 or K.W. Wettem, Programming Manager ext. 3137 who will be available until 7.00 p.m. each evening during the week 3rd-7th October.



Associated Container
Transportation Services Ltd

COBOL PROGRAMMER

Salary negotiable
around £3,500 p.a.

This is an opportunity to join a young team with exciting growth potential. Having recently advertised for an analyst and a programmer, we find that our increased development plans necessitate the addition of another programmer to our team.

We are embarking on a major development phase to supply computing facilities to newly acquired companies in our group. Areas covered will range from order/invoicing, stock control etc., to rather more esoteric applications such as structural stress analysis and heat loss modelling.

Our equipment comprises one of the largest I.B.M. System 3/150 installations in the country, with a strong commitment to developing our 3270 T.P. network. We require a programmer with at least 18 months' experience, who has the ability and ambition to widen his/her knowledge of computing and business in many diverse areas.

If you think you can play an important and contributory role in our development plans and want to be involved in a major development at its inception, write giving full details to:

Personnel Manager, Kyle Stewart (Contractors) Ltd., Ardshiel House, Empire Way, Wembley, Middx. HA9 0NA, or telephone P. Campbell on 01-802 5321 Ext. 230.

KYLE STEWART

RPG II Programmer

We currently operate an IBM system 3/12, applications cover marketing, manufacturing and finance, on-line systems are now being developed. Applicants should have 1-2 years RPG II experience, preferably on system 3. A knowledge of Comp and CCP is desirable but not essential as relevant training will be provided. Write or telephone for an application form.

Personnel Manager
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Salary around £8000
according to age and experience

Extensive PLAN and disc experience and also a working knowledge of ICL COBOL. The successful applicant will have successfully participated in at least one major system. 4 weeks' holiday p.a., 76p l.v's per week, staff rates, 35-hour week, but extra and flexi time are available, bonus scheme, excellent mortgage facilities, etc.

Please telephone Personnel 01-880 8844 or write, giving qualifications and experience to:
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Performing Rights Society Ltd.
25-27 Bernard Street, London W1

Computer Personnel International

110 St. Martin's Lane, London WC2N 4BH
Telephone: 01-836 6775

PROFESSIONAL PROGRAMMERS

NORTH BUCKINGHAMSHIRE

Our Client is a well-established Software House with a diverse client base in the U.K. and Europe. They have offices in pleasant country surroundings very convenient to the M1 and due to expansion they now need additional programmers with approx. 2 years' experience.

Projects are very varied and applicants should be versatile and keen to gain a wide range of experience on minis and mainframes. Some projects need to be completed on Clients' premises so a professional attitude and willingness to travel is essential.

Salaries negotiable around £4,500

Contact JUDY GRAYDON

NEW SYSTEMS TEAM WATFORD

The printing division of a well known international company is embarking on a new development programme and is seeking additional staff to join their small friendly data processing department. They are setting up a new systems team and have an immediate requirement for the following:

SYSTEMS ANALYST C £4750

preferably with 2 years' experience including the development of financial systems. However, Programmers interested in moving into systems analysis with experience on a large mainframe will also be considered.

PROGRAMMER C £4000

with approx. 18 months' programming on either IBM 360/370 or ICL system 4 and a sound knowledge of COBOL. Opportunities will be available to join the systems team at a later stage.

To find out more about these opportunities
Contact LINDA BENSTED

SENIOR PROGRAMMER

NORTHOLT

to £6000

A large manufacturing company using IBM 370 under DOS/VS POWER/VS is commencing development on exciting new projects. Their plans include the implementation of Database and Teleprocessing and they have a vacancy for a Senior Programmer with practical experience of IBM DOS COBOL. The person appointed will report to the Chief Programmer and will be responsible for program suite and file design, programming project leadership and normal program development including writing program specifications.

For further information about
the company and position
Contact LINDA BENSTED

Real Time People



Computer Room People

Opportunities in New Zealand

DATABANK SYSTEMS LIMITED is the largest EDP user in Australia and New Zealand. The Company is owned by a consortium of the major banks and is recognised as the innovator in the banking industry. It has enhanced its computer facilities and is currently implementing a very important expansion programme, which has linked 12 centres through a national network of front end mini processors with local tele-processing facilities available at all points within the network. Two 370/165's II, four 370/145's, seven 360/40's, twenty-four mini computers, fast discs, audio response and user terminals make up an impressive system which puts Databank at the forefront of sophisticated computer developments in Australasia.

REWARDS:

- Top rates of pay for New Zealand conditions.
- Staff benefits. ● Air fares to Wellington.
- Assistance with accommodation in New Zealand.
- Reasonable excess air baggage allowance.

Initial interviews will be held in London in late September. Final interviews in London will be conducted by two Senior Managers from Databank during the four weeks commencing 17th October.

Please apply before 5th October. In strict confidence, preferably in writing, with a recent photograph, or telephone for an application form to Tony Fidler at:

Management Resources

45 Conduit Street, London W1
Tel: 01-222 2022
AMERICA · ASIA · AUSTRALASIA · EUROPE

Assembler Programmers

- Two to three years' commercial programming in IBM Assembler.
- A good working knowledge of IBM OS/VS. ● Experience on IBM machines not less than 370/145. ● Willingness to do a share of maintenance programming.

Systems Programmers

- Applicants to have some, and preferably all of the following: ● Commercial experience using IBM equipment for on line applications. ● A thorough knowledge of Assembler and Internals of IBM OS/VS and preferably MVS. ● A knowledge of IBM CICS/VS software, DBMS experience; and CPE experience. ● Experience in programming of mini computers used as front ends (IBM experience not essential).

Intermediate Programmers

- Experience in Cobol on medium to large IBM machines.
- A knowledge of Assembler. ● Two to three years' experience writing commercial applications.

Analyst/Programmers

- Same as for "Assembler Programmers" above plus commercial experience in systems analysis.

Technical Writer (Documentation)

- Experience in setting up a Documentation Section. ● A high standard of written expression.

Standards and Control

- Experience in internal EDP auditing. ● In depth commercial experience using IBM equipment.

Research Analyst

- Proven experience in advanced banking applications. ● A knowledge of computers and applied techniques. ● Ability to deal with medium and long term developments in and affecting commerce. ● The experience to examine the way the customers' needs are changing. ● Research ability and skill demonstrated by performance and a university degree.

Office 150

COMPUTER PROFESSIONALS IN THE FOREFRONT OF BANKING SERVICES

The Co-operative Bank is a rapidly expanding member of the Clearing Banks, offering all the usual banking facilities plus the unique Hendybank shopper service. Our recent rate of growth has brought us to a challenging stage of development in which major new DP systems and procedures will be introduced.

One of the most important of these will be a second-generation approach to a major national terminal network, containing elements of distributed processing in conjunction with IBM mainframes, and providing a customer service system at the fore-front of the banking field. The task of developing this system, and an associated enlarged financial/management accounting data base, offers some of the most stimulating computer opportunities in modern banking.



DEVELOPMENT PLANNING OFFICER c. £7,000

A person with significant knowledge of hardware and software, who will conduct and co-ordinate strategic and tactical studies to determine the development of our computer and allied facilities, and their usage. Knowledge of other suppliers' products and a background in finance application is desirable. Experience in a similar role — with an appreciation of quantitative assessment methods — would be useful.

SYSTEMS ANALYSTS £4,200-£5,500

Openings at up to senior level, to undertake the major analysis and design work related to the new customer service system and allied areas of application. Several years relevant systems experience is essential.

SYSTEMS PROGRAMMERS £4,250-£5,000

Opportunities for people with several years experience of systems programming to broaden their scope, in software support for a developing IBM main-frame philosophy to be associated with a new network embracing distributed processing.

Previous on-line network experience is essential and knowledge of IBM facilities desirable. All these appointments are based at our Manchester Headquarters and the normal fringe benefits associated with a major banking organisation apply. Salaries quoted are starting figures, and are dependent upon age and previous experience.

Applications should be addressed to: R. J. Gorvin, Personnel Manager, Co-operative Bank Limited, Head Office, P.O. Box 101, New Century House, Manchester, M60 4EP.

£5,000+ SENIOR PROGRAMMER
Our client is an IBM mainframe user also having minicomputer and looking for computer programmers for user oriented applications using COBOL and ASSEMBLER languages. Experience of 5/6 years will be preferred but others considered.

SENIOR OPERATOR
£4,000 + bonus + One of the best employers requires a senior operator shift working for the ICL 1800 installation system under S2. In addition to generous salary and bonus there are other valuable perks.

Many more advertised in our computer

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High Income Contracts through R.T.Z. Computer Services
Graduates and experienced personnel required with knowledge of financial systems, interactive or database technology.
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Mini or mainframe experience required.
Contracts for Operators, Programmers and Analysts throughout U.K.
R.T.Z. Computer Services Limited, 103 Jernyn Street, London, SW1Y 6EB.

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WE SEEK
SYSTEMS AND PROGRAMMING PROFESSIONALS
FOR EXPANDING AND PROGRESSIVE OPERATION

ANALYSTS, SENIOR ANALYSTS, PROGRAMMERS, SENIOR PROGRAMMERS

BACKGROUND

A record of continuous improvement is the keynote of this Group which has an unparalleled profit record spanning 40 years. Our Engineering and Production reputation is highly respected in the industry, and so, in recent years, is its practical application of computer systems. Existing systems, batch and T.P. based, include Engineering (DBOMP), RPS, Inventory Control, Finance and Parts.

THE COMPUTER

We currently use a 370/145 (1 mb), using 3330 drives, VDUs and terminal printers are used throughout the Company. This is to be replaced in January, 1978, by a totally new configuration based on a 370/148 (2 mb).

METHOD OF WORK

You will be a member of one of our key project teams developing and implementing systems for Production, Purchasing and Corporate Finance. All members of our project teams are encouraged to become involved with our user clients not only during requirements analysis but all stages of development.

CAREER PATH

This is a solid career opportunity offering experience, and training where relevant, in a wide range of systems in a dynamic business environment. There are excellent promotion prospects.

CANDIDATES

Applicants should have been involved in the successful implementation of at least one major project, ideally utilizing one or more of the following:—

DL/1
DSOMP
CICS/VS

ASSEMBLER
PL/1

In the event that you have not been involved with any of the above yet have SOUND ANALYSIS EXPERIENCE or have programmed in COBOL we are still interested. Working Salaries are highly competitive, relocation expenses are available where applicable. Working location is in Sunderland, easily accessible from Durham, Newcastle, Chester-le-Street and Washington New Town. The area has some of the best countryside and coastline in England.

by writing in sufficient detail as to make an application form unnecessary to:—

PERSONNEL MANAGER
COLES CRANES LTD.
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Or telephone Roy Smith (0763) 56251, extension 329, to discuss details and arrange an early interview.

APPLY NOW

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REWARD!

In the current climate, we believe that reward and recognition are vitally important parts of the motivation of our staff. Add to this, involvement in development projects over a wide variety of applications, environments and challenges. Complement that with the utilisation of people's experience and skills, combined with the development of new skills and the broadening of each individual's spectrum of ability.

Put all this within the context of a truly professional D.P. Company, and you're beginning to get a picture of Mouncey and Partners.

Currently we are looking for the following personnel.

PROGRAMMERS

Starting Salaries of not less than £3,800 + Profit Sharing + BUPA + Pension

SENIOR PROGRAMMERS

Starting Salaries of not less than £4,400 + Profit Sharing + BUPA + Pension

ANALYST / PROGRAMMERS

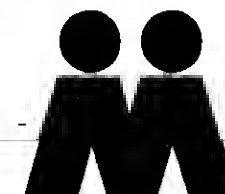
Starting Salaries of not less than £4,800 + Profit Sharing + BUPA + Pension

We'll be particularly interested if your experience has been in Financial, Retailing, Manufacturing or Government applications, especially if it's been in large systems environments. You would then join existing project teams, or new assignments starting in the next few months, and may be asked to become involved in some of our overseas assignments.

The above salaries are only an indication of possible starting levels of salaries, and therefore could be considerably higher dependent upon your experience and background.

IBM COBOL and/or ASSEMBLER under OS
ICL COBOL and RPG II particularly on 2903 range
HONEYWELL COBOL under OS 2000
UNIVAC 9030 and 1100 range

Ring 01-903 4901 and talk to either Mel Bixley (Director) or John Birch (Head of Development)



MOUNCEY AND PARTNERS

Knightsbridge — Wembley — Manchester
Germany — France — Austria — Switzerland
Sweden — USA — Brazil

PRODUCT NOTES

Fittings for housing DP materials

Two fittings for housing DP materials have been produced by Rengo Vickers' Machine and Systems Division. In their latest range of storage containers, a 'lateral filing frame' has been developed which will hold up to 30 sheets of an average 11 x 17 inch size. The holders are base point-out and all the most commonly used sizes of magnetic stationery.

The second fitting is a rack designed for storing magnetic tape. It will house all standard 1/2 inch and 5/8 inch tape and each rack can hold up to 20 reels. Each reel is held firmly in the rack and is moved by gently pushing it to the side of the cabinet. The rack is designed to hold 11/2 inch (38 inch) magnetic storage containers in the range. These, styled in white plastic and cream, are available in four heights. Each rack can be equipped with magnetic closures and standard magnetic fittings, according to need.

During computer material, the rack may be devoted to lateral filing units, tape racks or a combination of the two. Rengo Vickers Ltd (CW), 1000, Chester Road, Chester, CH2 2HA. Tel: 01-686 4000.

Patch

The Spectron Corp. has developed a patch unit which enables a user to patch a tape into a computer system. The patch unit is connected to a computer system via a patching cable. The Spectron Corp (CW), Church Street, London, W1C 7EJ. Tel: (01-474) 224.



A MINIATURE and portable terminal designed especially for text editing applications such as word processing has been announced by Informer. The display terminal, which weighs just 22 kg, allows the deletion and correction of characters, lines, sentences and paragraphs. A scroll control enables the user to run through the whole text, forwards and backwards, until it is correct. The terminal has a 6K bytes memory. Four terminals can be linked to a single control unit. Informer Inc. (CW), 1 Nursery Close, Amersham, Buckinghamshire, HP7 9AS. Tel: 02403-4122.

Cosy 200 for news office

A COMPLETE OP system for newspaper and journal production now offered by Siemens is based on a software package called COSY 200. This handles text input and editing by the editor, compositor or proof reader and photocompositing. With COSY 200, the user can input text locally or remotely via a terminal such as the Siemens Transdata 8182 display unit. With its text editing functions — or via magnetic tape or paper tape. The COSY 200 enables copies of the text at different stages of editing to be stored and accessed using an index. Three lines of any one text can be displayed while looking through the index.

Typetting functions can be programmed under COSY 200 using COSY 100, a language providing typographical instructions. Functions can include straight text matter or mixed composition, advertising copy with automatic layout justification, subordination of tabular matter with horizontal and vertical rules, single or multi column make up and bookwork make up with running head or folio.

Siemens Aktiengesellschaft (CW), Zentrale für Information, Freeschaftstrasse, 8, 400 Munchen 1, Postfach 103, West Germany.

Regulator

INTRODUCING a 475 watt multiple output switching regulator power supply unit into the UK is Trio Laboratories. It provides three or four output switching regulator power supplies with integral forced air cooling up to 475 WATT in a well measured 127 x 203 x 38 mm. It is fully rated up to 55°C ambient temperature. Various combinations of output voltages and ruggedised versions for military environments are available on request.

Trio Laboratories Ltd (CW), Grove House, Graythorpe, Lincs. LE17 7BA. Tel: 0533-611111.

Double density recording on disc

A FLEXIBLE disc drive claimed to be the first to offer double density recording on a 5 1/4 inch diskette has been introduced by Peritec International of Reading. Called the FD200 Micro floppy, the drive can record up to 250K bytes on each side of a 5 1/4 inch diskette. According to Peritec it is mechanically and functionally interchangeable with the 5 1/4 inch SA400 Micro floppy drive from Shugart Associates but permits writing on 40 tracks versus the 35 track limit on the SA400.

The inside track recording density of the FD200 is 2581 bits per inch and the formatted capacity of the drive is 102,400 bytes per side. Other performance figures include a data transfer rate of 125,000 bits per second and an average access time of 483 milliseconds. The read/write head is IBM compatible with a life expectancy of 20,000 hours and Peritec points out that a special design feature prevents the head from disengaging from the positioning mechanism.

The FD200 interface electronics are held on a single PC board and up to four FD200 drives can be 'daisy chained' on a single 24-line ribbon cable. According to Peritec the FD200 signal interface connector and the DC power connector are compatible with the

disengaging from the positioning mechanism. The FD200 interface electronics are held on a single PC board and up to four FD200 drives can be 'daisy chained' on a single 24-line ribbon cable. According to Peritec the FD200 signal interface connector and the DC power connector are compatible with the

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Short distance modem

A low cost modem designed for short distance communications has been introduced by Modular Technology. Called the Interdrive LD 88A it can handle transmission speeds of 8,000 bits per second over distances up to 10 kilometres (six miles) and at 110 kbps for up to 20 kilometres (12 1/2 miles). The LD88A can handle full and half duplex asynchronous and synchronous transmission over DC continuous unbalanced lines and comes with a standard interface. It costs about £140.

Modular Technology Ltd (CW), PO Box 117, Watford, WD1 4PD. Tel: 01-421 0828.

1978 Sisco Year Planner

THE 1978 edition of the Sisco Year Planner is now available. Like its 16 predecessors the wall chart has a plastic laminated brown and beige surface measuring three feet by two feet. The whole year is set out in days, weeks and months and forward planning can be highlighted by self-adhesive vinyl. Telecommunications under an exclusive agreement.

Penril products, available now from Radford include short haul modems and the Penril 2800/3600 Micro modems. Notable features of the latter include high-speed multi-point polling and out of band diagnostics. Radford Telecommunications Ltd (CW), Broadhill Road, Walsworth, London, SW18 4AG. Tel: 01-874 7281.

Puzzle answer

LET n equal number of bricks in a wall. This means that Bill lays n/9 bricks per hour when working on his own, and Fred n/10 bricks per hour. Ten fewer bricks an hour get laid when the two men work together, so:

the combined production rate is n/9 + n/10 = 10 bricks per hour. Multiplying this rate x 9 will give the total number of bricks in a wall per hour. Ten fewer bricks equals n, which makes n = 90.

Office 15A